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## Lead Composable Business By Articulating a Future Vision



Philip Allega<br/>VP Analyst







#### **A Journey to Composability**

"Process" for Vet For Identifying a Future Usefulness, State Vision Beyond Robustness, and Current FY **Improvements 1B Develop Future** Vet Appetite for Future Desirable State Vision State Vision and/or Composability **Process** None Wait for Conditions Ai Change Change

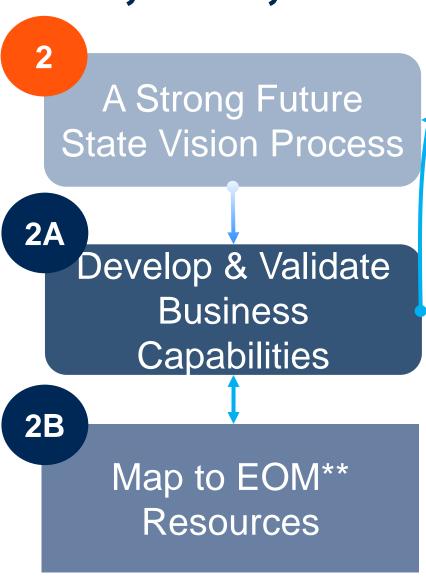


#### **2** Vet Usefulness, Robustness, and Improvements

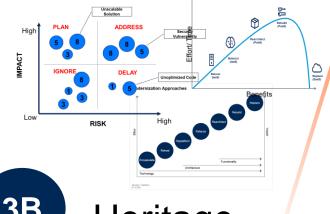
Tick	Better	Benefit	Trade-Off
-	5+ Year Organization Vision	Outcomes Beyond FY*	"Short-Termitis"
<b>√</b>	Tracking Importance of I&T to Revenue and Process	Importance Wireframe for I&T to Vision	Mis-use of I&T and IT Dept.
<b>√</b>	Trends Radar Mapping	Attractiveness & Opportunity Matching	Inability to Anticipate
<b>√</b>	Futures Roadmapping	Visual Impact Prediction Analysis	Intuition Over- Reliance
-	Identifies Resilience & Adaptability Requirements	Prioritize Composability Needs	Everything is Composable



#### **Pull, Push, and Desired Future Investments**







Heritage
Assessment\*



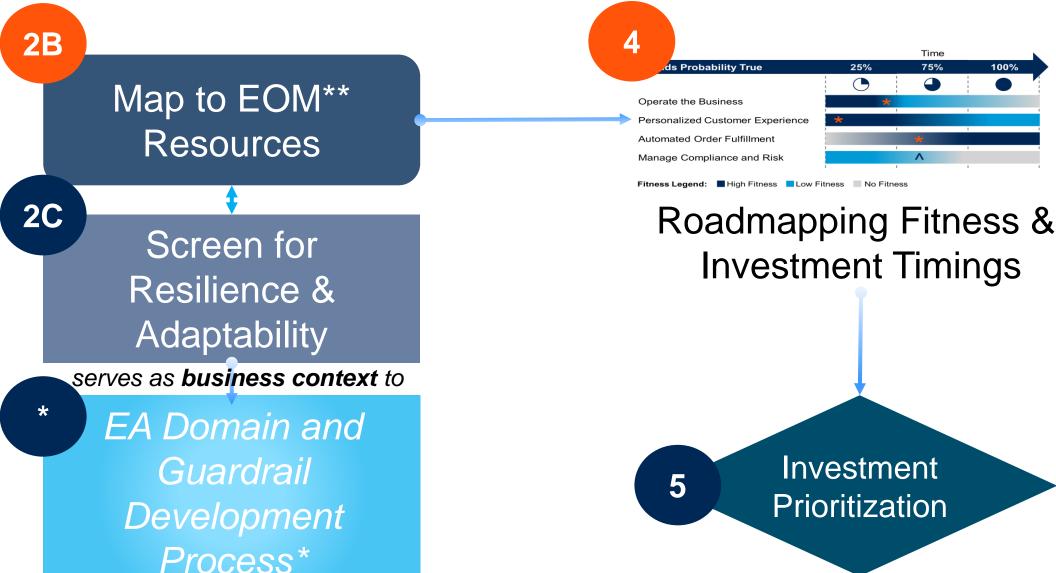
Roadmapping Fitness & Investment Timings



"Wish List" for Next Fiscal Year \* Gartn

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**Selecting Composable Business Opportunities** 





**Mapping, Decomposition & Delivery** 

**5B** Decompose Investment 5A **Future** Prioritization Business Processes 5C 5D Perform Perform Conceptual Recomposition PBC Mapping Repository Test 6 Develop, Implement, Manage, Predict

#### **Key Issues**

- 1. Why Is a Future State Vision Important for Business Composability?
- 2. What Techniques Must Be Employed to Develop a Future State and Identify What Must Recompose When?
- 3. What Do You Do Next?



#### **Learn Techniques and Prepare for Your Homework**

- Understand where you are and your stakeholders view of where they sit on the spectrum of being a traditional business or a composable one, and be prepared to act accordingly
- Use storyboarding to vet the appetite of others to develop a future business vision and understand operating model resource composability requirement
- Deliver a workshop, if points 1 and 2 support doing so, to identify the future-state vision, identifying inflection points and soft gaps and composability candidates
- Reflect upon the results and perform a hard gap analysis
- **Determine the time frame** to use the techniques explored today to revisit trends, inflection points, composability candidates, and the state of the roadmap for change toward the future-state vision

#### **Key Issues**

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### Not Everything is Composable



# A composable business is an organization that is architected for real-time adaptability and resilience in the face of uncertainty.

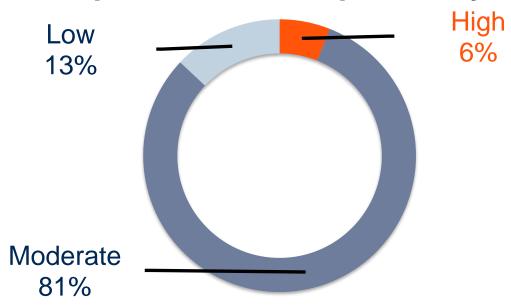
— Gartner (2020)



#### Adaptability, Agility, & Resilience Imperative

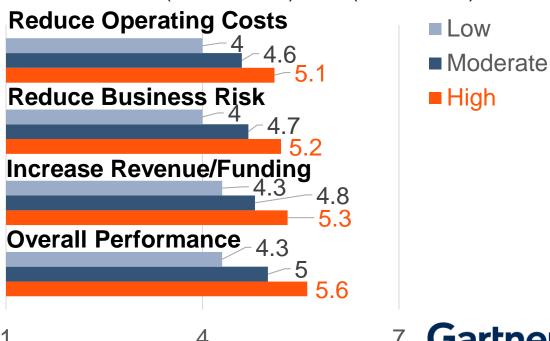
By 2024, 80% of CIOs surveyed will list modular business redesign, through composability, as a top-five reason for accelerated business performance.

#### All Enterprises Sit on a **Spectrum of Composability**



#### **Composability & Business Performance**

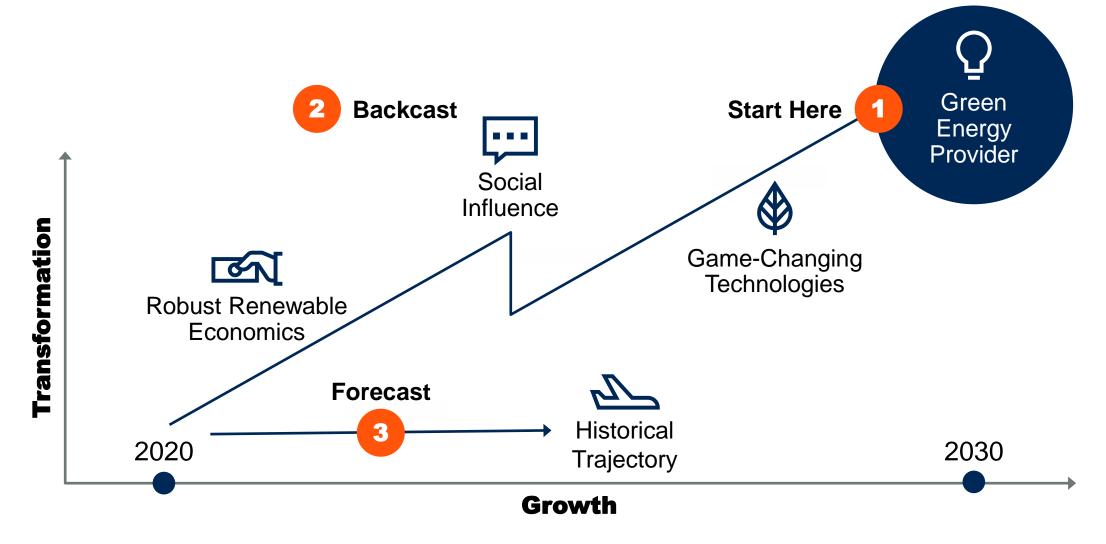
Scale: 1 (Far Behind) to 7 (Far Ahead)



#### Know what your organization wants to be when it grows up



#### **Backcasting Critical Inflection Points**





#### What Do You Want to Be When You Grow Up?



#### **Life Pivot Points**

Education

Children

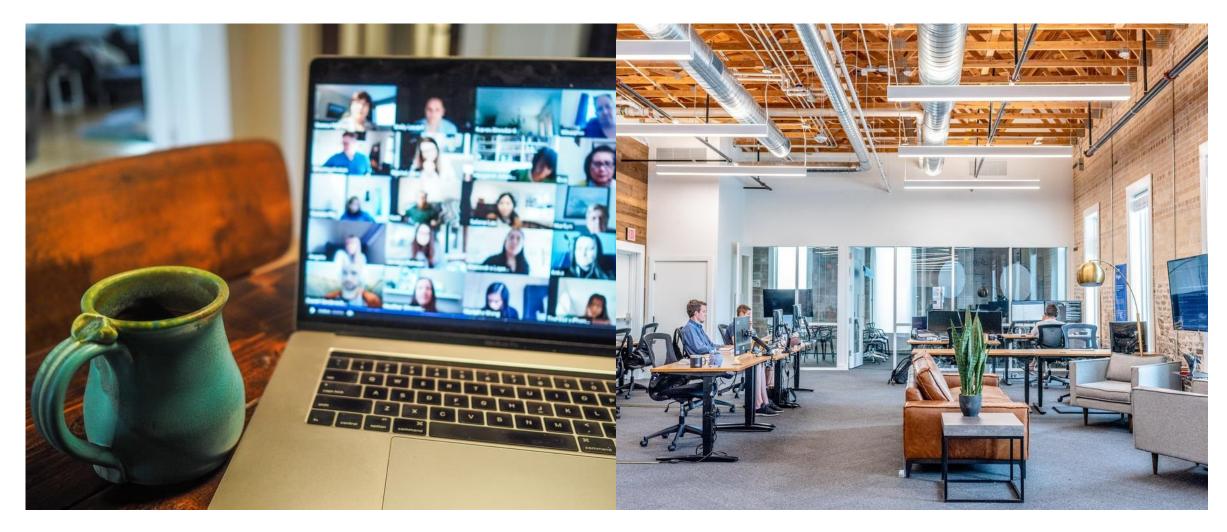
Mortgage

**Economic Disruption** 

Winning the Lottery

It's Imperative to Envision Your Future State

Gartner



Source: Unsplash





Source: Unsplash

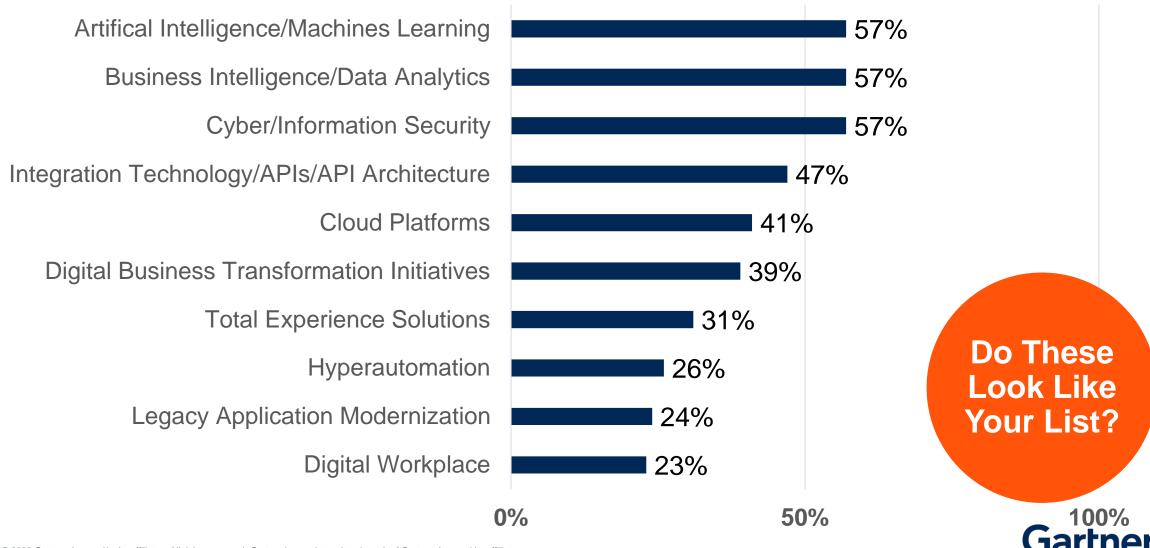


Source: Gartner



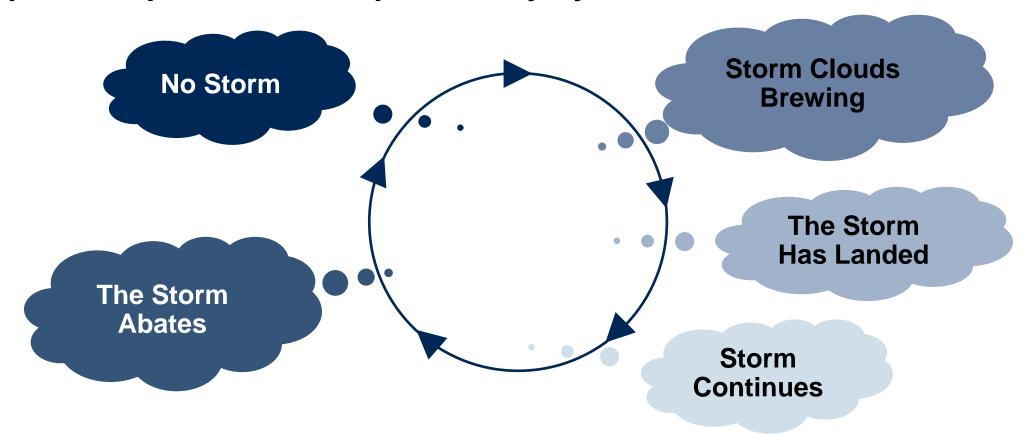
Source: Gartner

## **Top 10 Technology Investment Areas for 2022 Among Highly Composable Enterprises**



#### Federation and PEST Analysis Complications

Disruption Preparedness Response Vary by Trend Indicators



Conditions vary by market/region/business unit





#### **Polling Question 1 of 3**

The state of my organization future state vision can best be described as:

- A. Nonexistent
- B. Minimal
- C. Covering Next Fiscal Cycle Only
- D. Robust, but could use some "polishing"
- E. Very strong and long term

#### How to participate in our polling

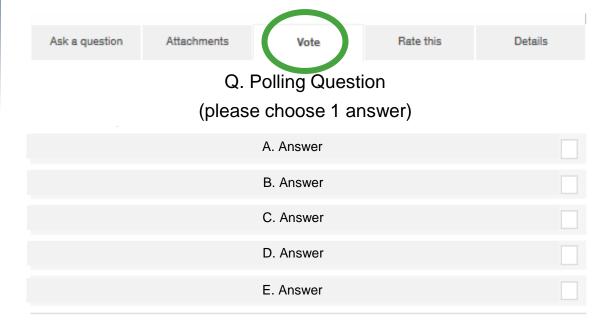
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The poll question is on the "Vote" tab.

Please click the box to make your selection.

Upon voting you will see the results.

Thank you!





#### **Key Issues**

- 1. Why Is a Future-State Vision important for Business Composability?
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- 1. Future state first
  - 2. Backcast inflection points
  - 3. Roadmap "soft gaps"
  - 4. Identify operating model resource composability targets



#### "When uncertainty is high, and the problem is complex and persistent, a long-term view is essential"

— <u>Essence of backcasting</u>, Futures



"A few years ago, if you asked people what type of enhanced, portable music player they would like, it would have been a smaller CD player with smaller, more dense CDs; streaming music was not on the radar screen."

— Steve Jobs, paraphrased on launch of Apple iPod (2001)

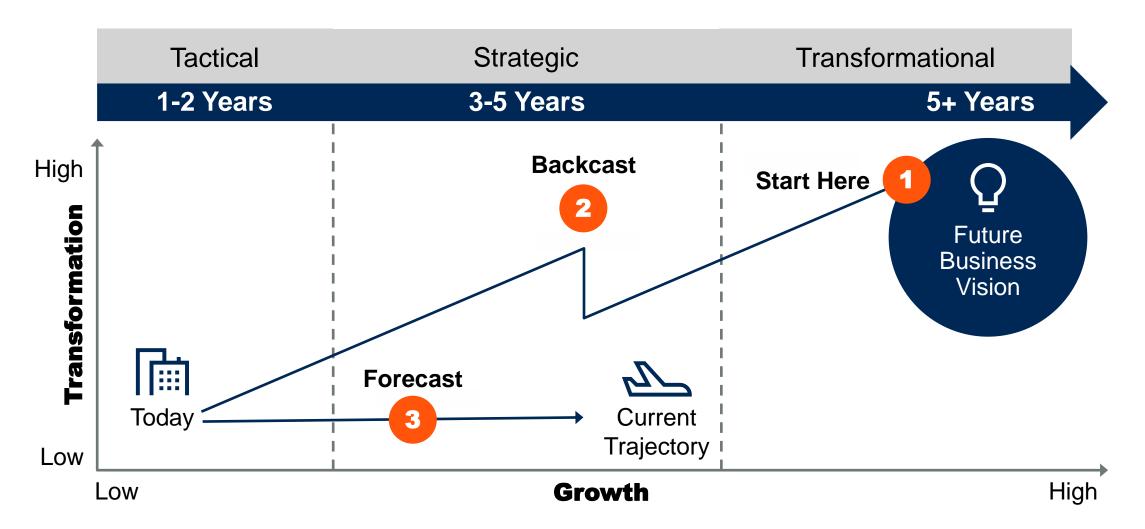


#### "Future state first, current state second."

— Gartner 2022

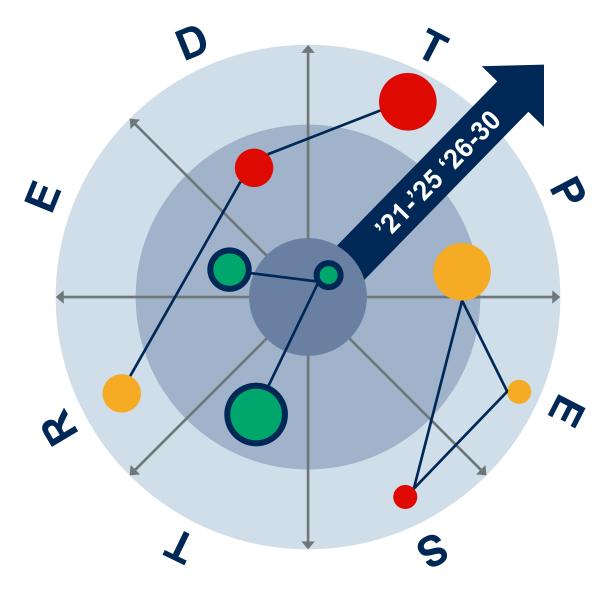


#### **Backcasting Begins With a Future Business Vision**



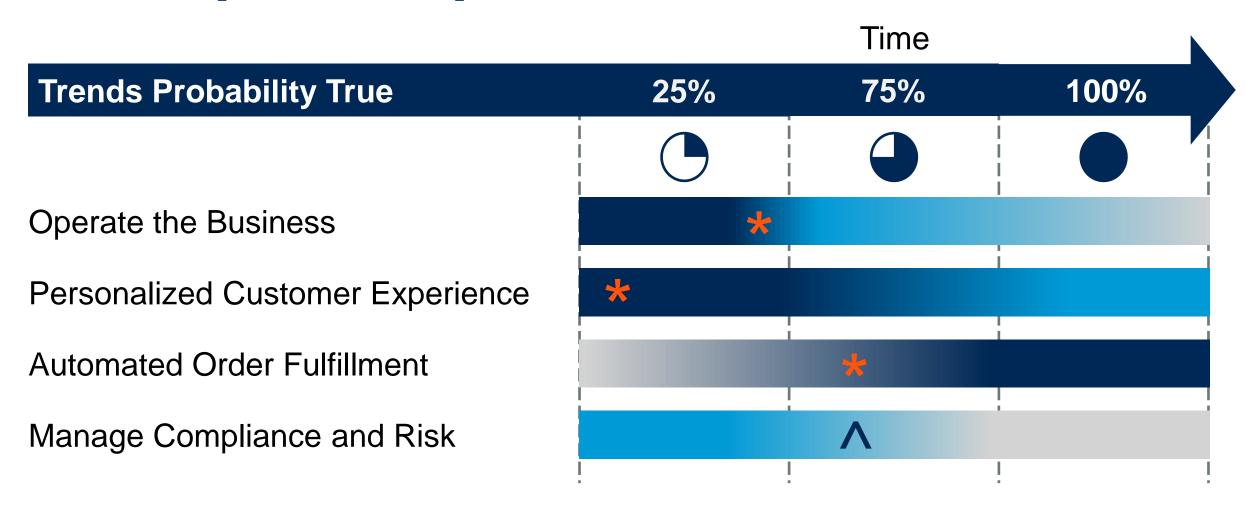


#### **Trends Radar Map: Tracking Changing Conditions**





#### **Roadmap "Soft Gap" Fitness Estimations**



Fitness Legend: High Fitness Low Fitness No Fitness

Prioritize For: ^ Replacement \* Composability



#### What Is Composable in Your Business?

**Business Model** 

Value Strategy Financials

Customer

Business Capabilities

**Operating Model** 

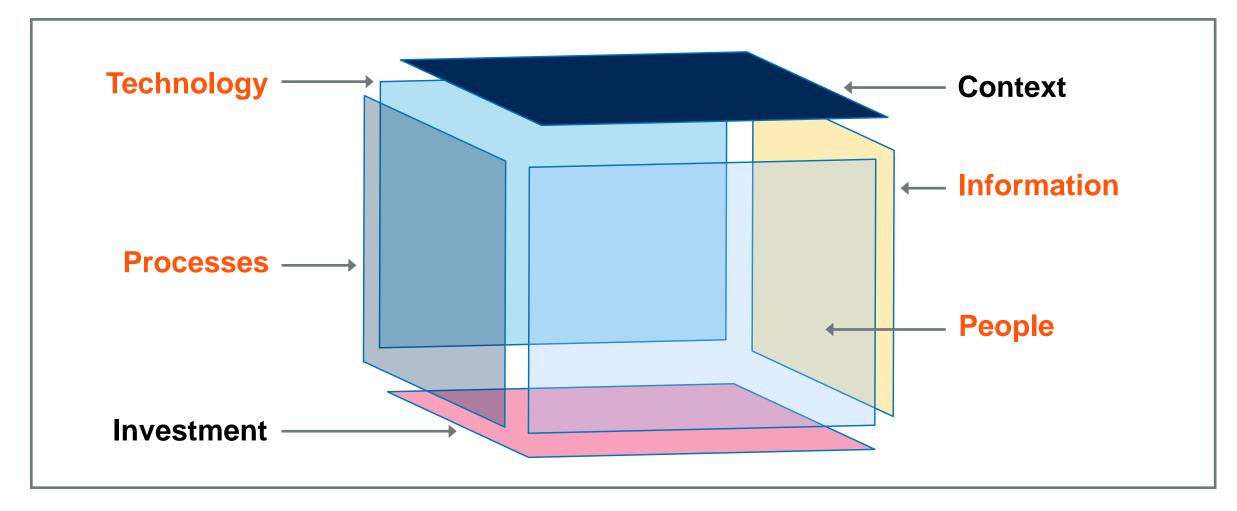
Value Strategic Resources
Plans

**Governance** 



## Gauge Composability Against Capability Resources



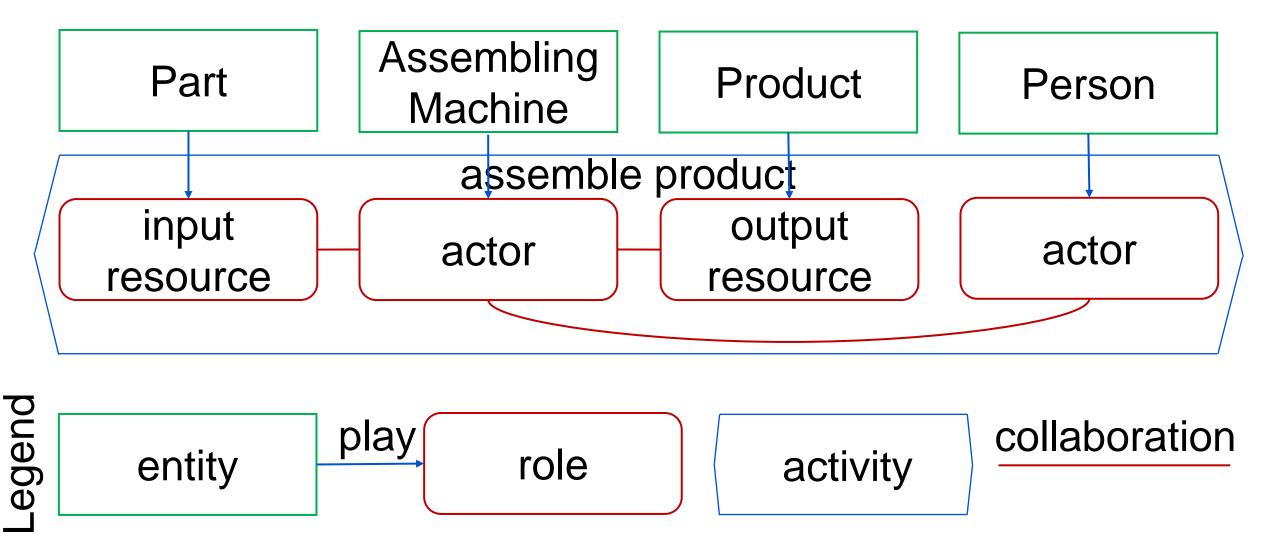








# **Business Process Decomposition**





# **Common Decomposition for Different Problems**

#### Recursive

Divide-and-conquer into subproblems until a desired granularity is reached

#### Data

- Identifies data on which computations are performed, partitioned into subunits by type (e.g., input, output or for other computation needs)
- Data is partitioned into tasks to be performed

### Exploratory

 Searches a state space of possible solutions, including discrete optimization, theorem proving, game playing, and more

#### Speculative

 Physical and logical entities whose behavior, relationships and state change over time.

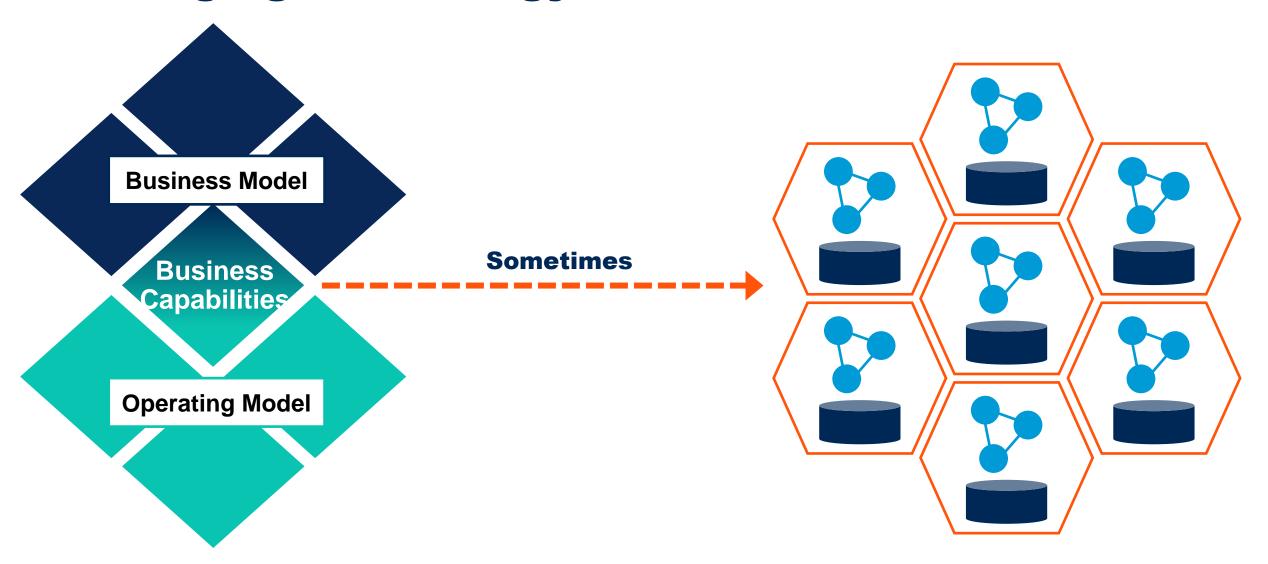


# A Test: Recomposing Existing Decompositions

**Business Process 1** Composable Jecomposition **New Business Process** Repository Synthesis **Business Process 2** Decomposition



## **Packaging Technology and Information Resources**





# **Polling Question 2 of 3**

Given what you've just learned, which techniques are the most actionable next step improvements over the coming year:

- A. Backcasting
- **B.** Trends Radar Mapping
- C. Strategic Roadmapping
- D. Business Composability
- E. None of this will be possible

#### How to participate in our polling

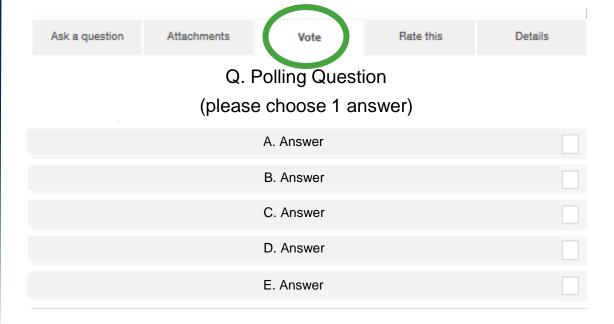
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# **Key Issues**

- 1. Why Is a Future-State Vision Important for Business Composability?
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#### 3. What Do You Do Next?





# (P) Vet the appetite for this work. Perform your first workshop.

**Analyze hard gaps for** composability and fitness to deliver future business vision with composability.



# **Litmus Test: Business Composability Self-Assessment**

Not at all	Rarely	Somewhat	Limited (e.g., in specific business units)	several (but most) business units	Widely	Extensively throughout the enterprise
1	2	3	4	5	6	7
1	2	3	4	5	6	7
1	2	3	4	5	6	7

Common in



Composable

**Thinking** 

Composable

**Business** 

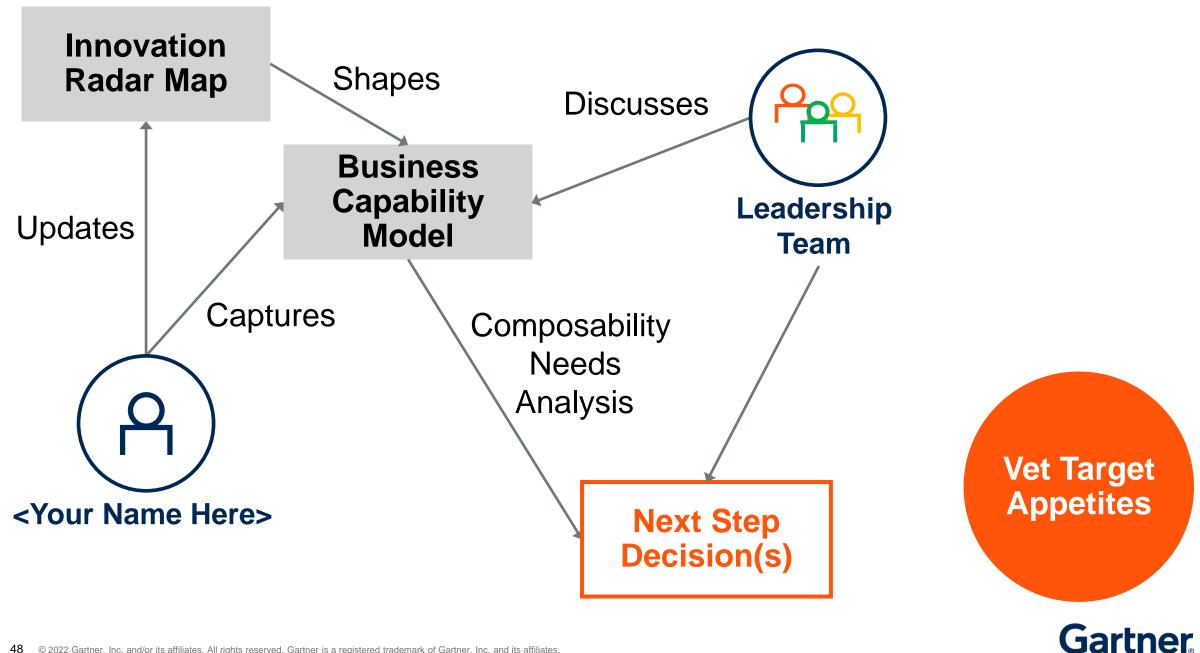
**Architecture** 

Composable

**Technologies** 

#### **Traditional Composable Business Business** Continuous Strategy Long Term Siloed Unified Customer Enterprise Value Ecosystem **Technologies** Static Composable **Human and Machine** Workforce Human Stable Adaptive **Operations**







# **Further Steps: Future Hard Gap Analysis**

Hard G and	Investment Driver and Fitness			Composability Candidate		
Time Frame	Example Capability	Operating Model Resource	Fear	Fact	Faith	Fitness
In-Production Today	Customer Experience (CX)	People				
		Process				
		Technology				
		Application				
		Information				
This Fiscal Year's (FY) Investments	CX	Repeat each FY				
FY+1	CX	Repeat each FY				
FY+1	CX	Repeat each FY				
FY+1	CX	Repeat each FY				

Fitness Legend: High Low No

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#### **Recommendations and Homework**

- Understand where you are and your stakeholders view of where they sit on the spectrum of being a traditional business or a composable one, and be prepared to act accordingly
- Use storyboarding to vet the appetite of others to develop a future business vision and understand operating model resource composability requirement
- Deliver a workshop, if points 1 and 2 support doing so, to identify the future-state vision, identifying inflection points and soft gaps and composability candidates
- Reflect upon the results and perform a hard gap analysis
- Determine the time frame to use the techniques explored today to revisit trends, inflection points, composability candidates, and the state of the roadmap for change toward the future-state vision

#### **Action Plan for Executives**

#### **Monday Morning:**

- Storyboard how this might feel to create this at your company
- Identify critical stakeholders for such actions

#### **Next 90 Days:**

- Vet the appetite with stakeholders using composable business spectrum analysis and the storyboard
- Hold a workshop to identify the future state vision, identifying trigger points and soft gaps

#### **Next 12 Months:**

- Engage in the outlined approach to further develop and validate your future state vision and drive toward composability screening
- Determine viability of composability for such investments
- Revisit analysis at predetermined dates, or upon unpredictable events or change in inflection points, to reset vision

# **Polling Question 3 of 3**

How prepared do you feel to vet the acceptance of this work with your leadership team?

- A. I'm going to have to think about this some more
- B. I have more to learn before I'll feel prepared
- C. I'm close, but I need to understand some specific points noted today to increase my level of comfort and preparedness
- D. I'm ready to engage my leadership team as soon as possible
- E. My leadership team will not be a receptive audience to these concepts

#### How to participate in our polling

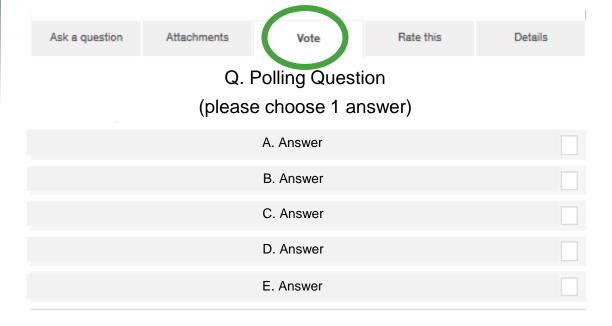
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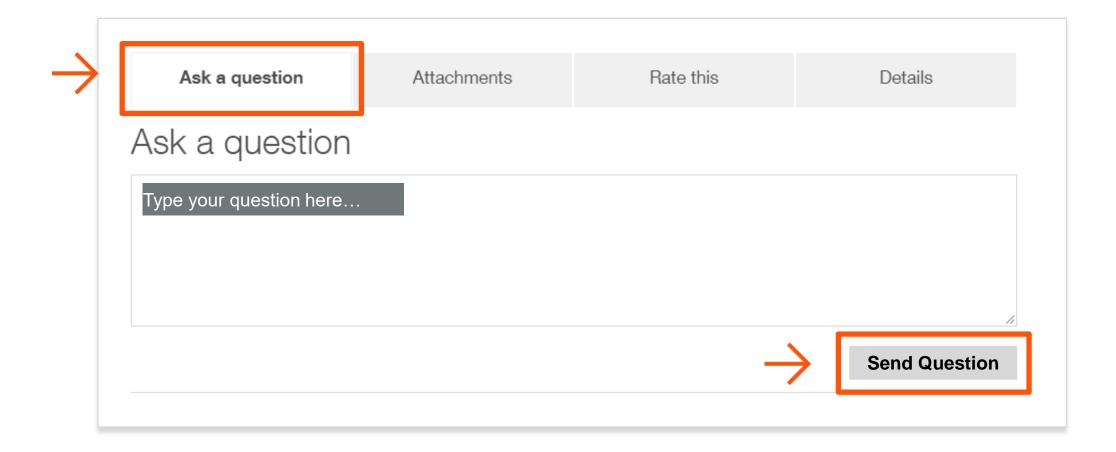
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# **Ask your questions**





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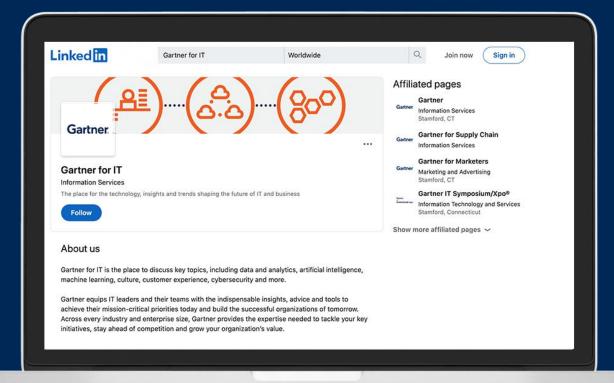
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