



## Virtualized Networks at Terabit Speeds?

Yes!

Mike McFarland VP of Product and Marketing, Benu Networks

Paul Mannion
Fixed and Mobile Convergence Market Segment Director, Intel



## Agenda

- Benu Networks Overview
- Broadband Market Drivers & Required Architecture
- Benu + Intel Collaboration
- Performance Test Results & Scaling to 100 Terabits
- Unlocking Value Beyond Performance







**Established in 2010** 



Global Sales, Headquartered in Boston



**Industry Leader in SD-Edge Solutions** 



Engineering-led (>80% of employees)



## BENU Products Deployed at Scale



**TeleCentro** 

Petabytes/Day

**25M** 

**Connected Homes** and Businesses

**Key Partners:** 





**ARISTA** 

intel.

**vm**ware<sup>®</sup>

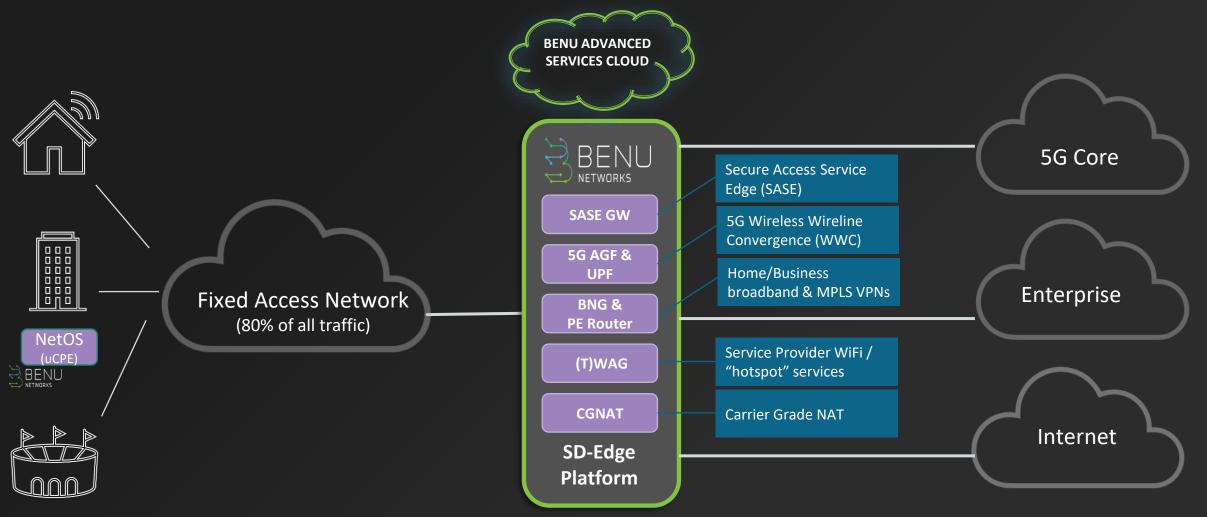
ciena.



**ADIRAN** MAVENIR



## BENU SD-Edge Software Sits in the Most Strategic Part of Carrier Fixed Network

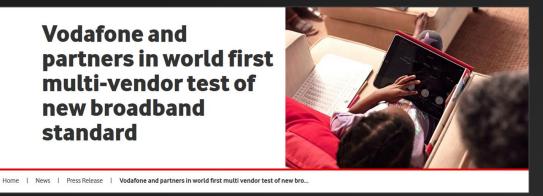




## Benu Broadband Network Gateway (BNG): Open & Flexible

Open

Vodafone and partners in world first multi-vendor test of new broadband standard





Flexible Deployment

- Bare metal appliance
- Virtual Machines
- Containers
- Cloud











## Market Drivers

## How Many of These Did You Predict 10 Years Ago?

Application	Launch or Significant Date	Today
Amazon Alexa	2014	100,000 smart home devices support Alexa
Slack	2014	<ul> <li>Used by 600,000 organizations - \$900M in revenue</li> </ul>
VR/AR	2012 (Oculus)	• \$73B Market by 2024
Video Streaming	2007 (Netflix streaming)	• \$419B Market in 2021
Telemedicine	2020 (COVID impacts)	• \$397B Market by 2026
Cloud Gaming	2017 (Fortnight – only online)	• \$14B (3 years)
Video Analytics (e.g. facial recognition, security)	2018 (AI + deep learning + analytics)	• \$33B Market by 2026



## Broadband is a Fast-Moving Unpredictable Market



**How to Manage These** Risks?

**Market Conditions:** 

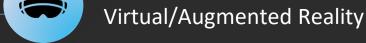
**Unpredictable Future** 

**Rapid App Innovation** 

**Low-latency Apps** 

**Increased Competition** 

Convergence



1.1B Streaming subs 1.3B YouTube users

\$73B in 2024 <20ms latency

\$5B in 2024

by 2025

SaaS market \$171B in 2022





## Broadband Networks Require a New Approach

**Market Conditions** 

**BNG** Requirements

Unpredictable Future Adaptable

Rapid Application Innovation Agility

Connected Device Growth Scale Up

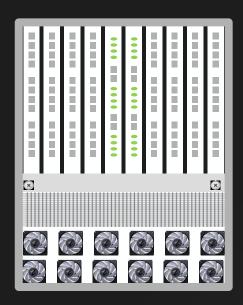
Low-latency Applications Distributed Edge

Increased Competition Lower TCO and New Service Capabilities

Wireless Wireline Convergence Evolvable to 5G AGF, 5G UPF & HAG

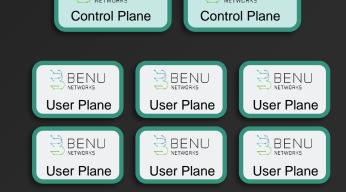


## Legacy BNG vs Benu Networks BNG









BENL

BENU

**Chassis-Based** *Optimized to Move Bits* 

**Architecturally Static & Constrained** 

#### Benu

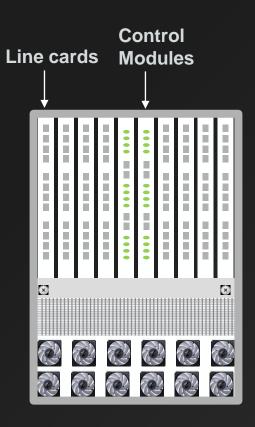
Optimized to Adapt, Scale, & Evolve with Agility

**Architecturally Flexible & Open** 

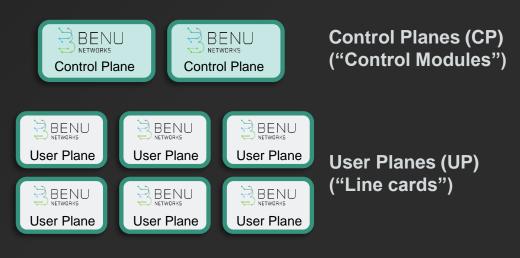


## Legacy BNG vs Benu Networks BNG

Legacy BNG (Chassis)



Benu vBNG (No Chassis)





## System Scaling Comparison

#### **Legacy Chassis**

- Limited slots, up to ~12
- · Each chassis needs a control module

# 





#### Benu BNG

- Up to 256 User Planes (UPs)
- UP size can vary based on need
- UP can be tuned for consumer, enterprise, low-latency



















## Scaling – Control Plane vs User Plane

#### **Legacy Chassis**

- To extend CP add entire chassis
- To extend UP add entire chassis
- No Independent Scaling

# 





#### Benu BNG

- To extend CP add only CPs
- To extend UP add only UPs
- Independent Scaling



















## Network-wide Scaling & Network Resiliency

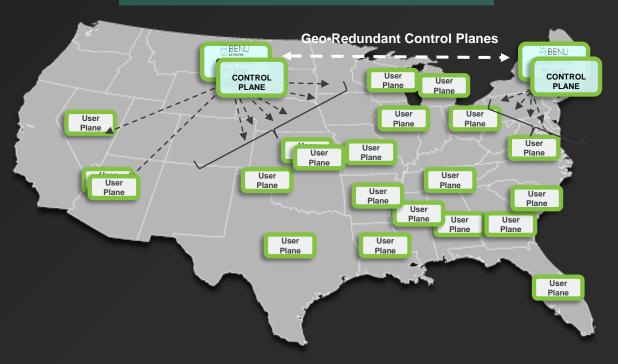
#### Legacy BNG

- Many independent systems to manage
- 1:1 redundancy
- No or limited geo-redundancy
- CP and UP must simultaneously failover

## 

#### Benu BNG

- 1 system to manage
- M:N or N:1 redundancy
- Geo-redundancy
- CP and UP have independent failover

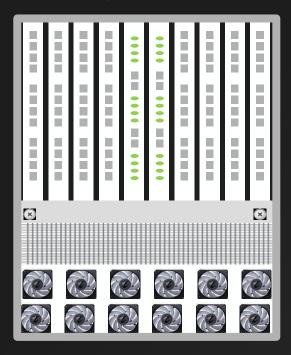


Simplifies distributing UPs to the edge!



## Ability to Add Services & Evolve

#### Legacy BNG



#### Closed Architecture Stifles Innovation

- · Propriety ASICs limits features
- Hardware and software tightly coupled
- Lack of open APIs

#### Benu BNG

DPI Content Filtering

5G Convergence Hybrid Access
Gateway

SD-WAN SASE

VCPE TWAG

CGNAT WAG

#### Open & Architected for Innovation

- Software-based "Any Feature" support
- · Hardware and software disaggregated
- Open APIs to integrate new services



## Scaling Performance Results

## Benu and Intel Deliver Performance

• 7-yr collaboration, generation after generation of CPUs

Highest level (Titanium) in Intel Network Builders Program

Benu + Intel engineering engaged bi-weekly

Testing, tuning, and constantly improving performance



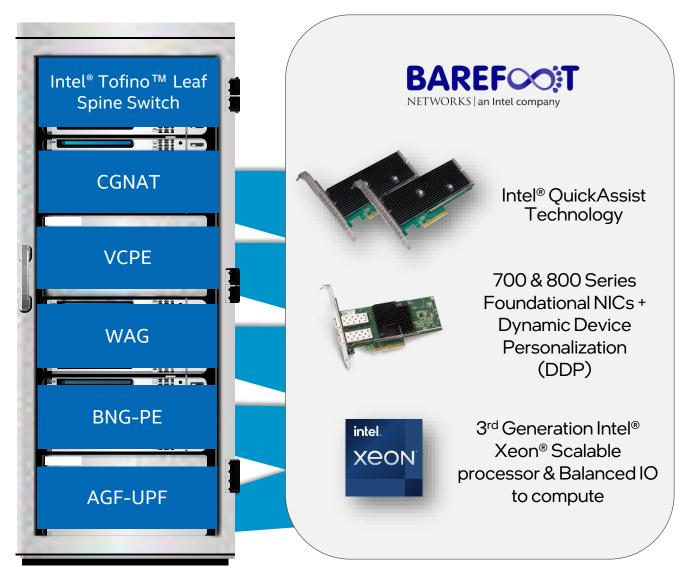
## Intel's Wireline Edge Solution Portfolio





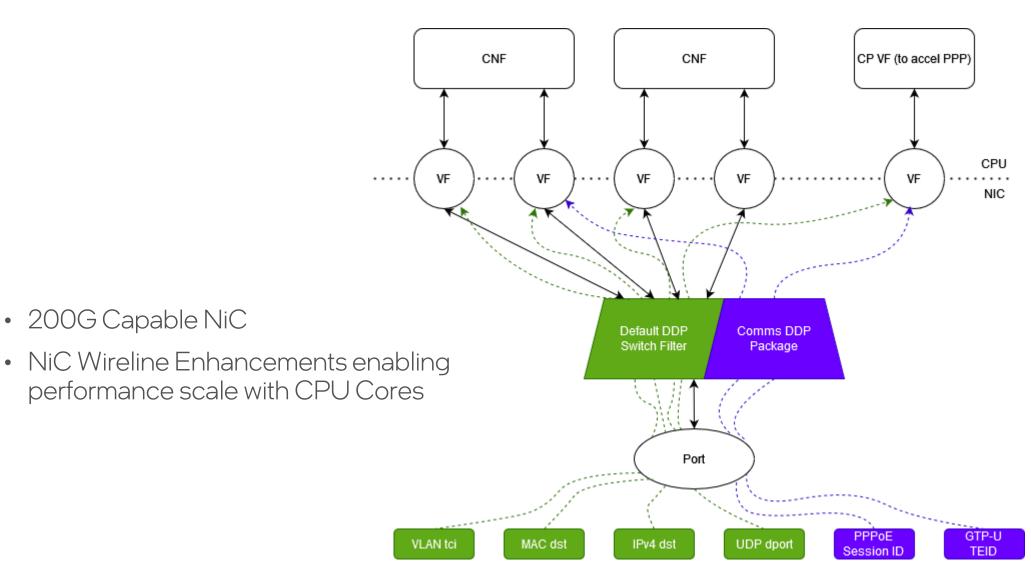
 Intel Invests in Switching, CPU, NiC, server platform and SW optimizations





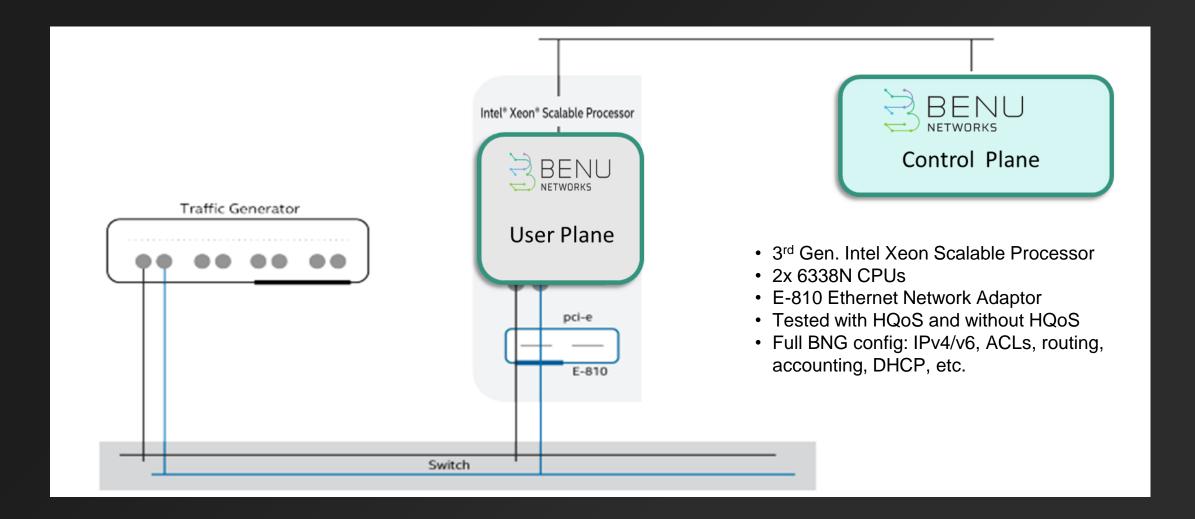
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## E810 NIC – Dynamic Device Personalization

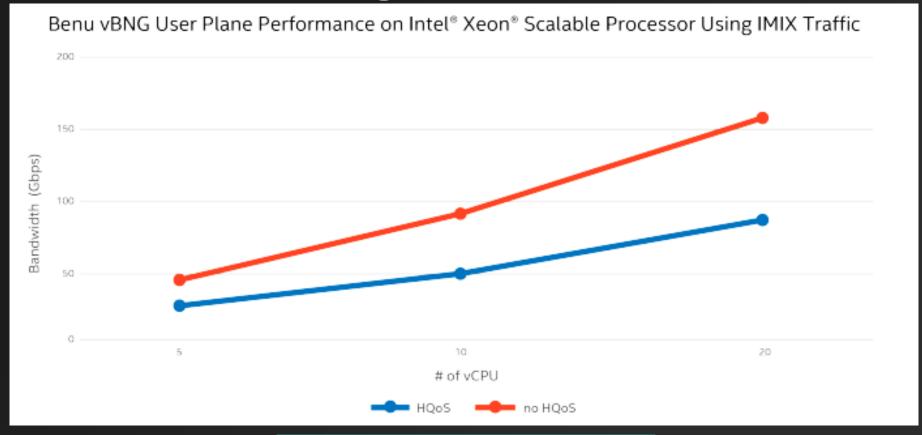


• 200G Capable NiC

## Performance Testing Configuration



## Performance Testing Results



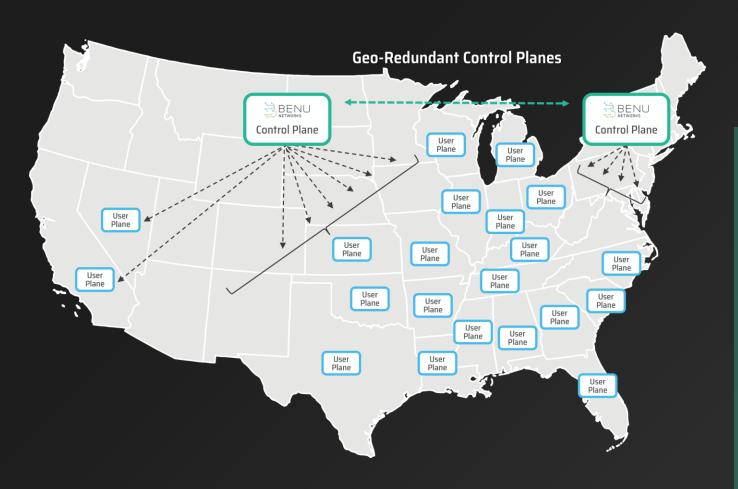
Roughly 5 Gbps per vCPU with HQoS

Approx. 10 Gbps per vCPU without HQoS

A large 2-socket server with 50 Cores would support 400+ Gbps per user plane



## The 100 Terabit Network BNG



- 400+ Gbps per UP
- CP Supports 256 UP
- 400+ Gbps X 256 = 100 Terabit Network BNG
- Highly resilient
- Scale up / down anywhere as needed
- · Move capacity as needed
- Tune user planes to specific needs



## Software Unlocks Value

## Hardware and Software Disaggregation

Runs on (COTS) server hardware



Flexible lifecycle management & innovation



Supply chain diversity & agility





### Software-Based Solution

5G-Ready and Cloud-Native Support



Establish Footprint for Multi-Access Edge Compute (MEC)



Future-Proof to Manage Risk & Capture Opportunities





## Future Proof Your Network

Market Conditions	BNG Requirements	Benu Networks
Unpredictable Future	Adaptable	
Rapid Application Innovation	Agility	
Connected Device Growth	Scale Up	
Low-latency Applications	Distributed Edge	
Increased Competition	Lower TCO and New Service Capabilities	es
Wireless Wireline Convergence	Evolvable to 5G AGF, 5G UPF & HAG	

## Download Our White Paper

The 100 Terabit Broadband Network Gateway



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