

Solving the Challenges in Edge Service Delivery for operators



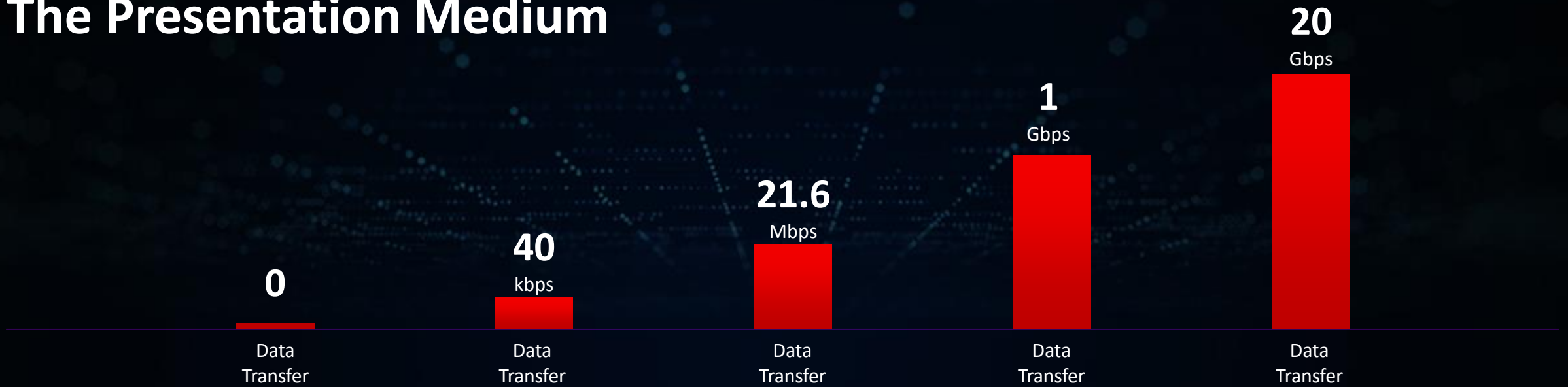
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VP Global Business Development and Alliances
Symcloud™, Rakuten Symphony

21st March 2023

Rakuten Symphony

The Presentation Medium



40 Years – 5 Generations

BUT

The fundamental way we build networks
has not changed



Custom-built proprietary HW

- Very limited number of vendors
- BBU as non-accessible 'black box'

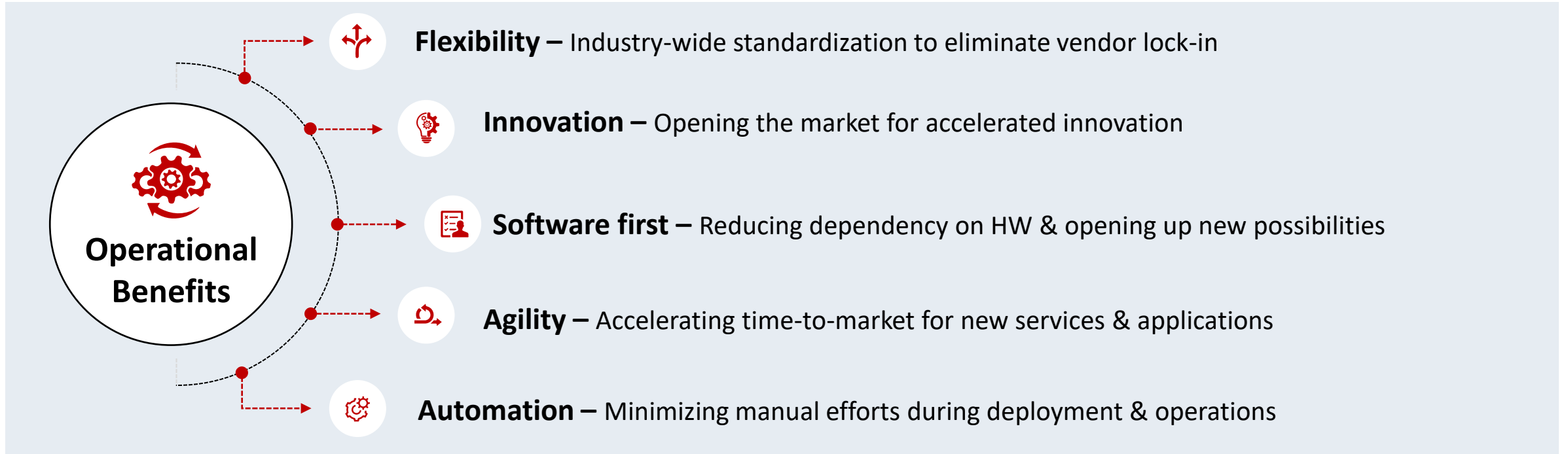
Strong HW dependency & long lead times

- No or low elasticity / scalability
- New HW required with every generation driving CAPEX

High operational complexity

Low degree of automation – mostly manual efforts

Why Network Modernization



Unprecedented Efficiency



True TCO Reduction



New Business Opportunities

What is Driving Modernization

Faced with slow ARPO growth and the need for scale and speed Telco operators need to innovate to reduce cost & **offer edge services to expand revenue**



Technology Drivers



Hardware as means to an end

Use commodity hardware & limit number of SKUs



Software-first approach

Prioritize SW development over HW investments



Automate wherever possible

Minimize manual intervention to increase efficiency



Design systems to be elastic

Quickly scale up and down based on demand



Implement open standards & interfaces

Use open and non-proprietary interfaces



Off-the-Shelf Hardware

Use readily available hardware and standard Operating systems to ride technology & cost curves



Cloud-Native

Use cloud-native infrastructure for greater flexibility, efficiency and scalability



Hardware-Software Disaggregation

Separates hardware and software by virtualization of network functions for lower cost & flexibility



Automation & Orchestration

Deploy E2E, metal to service Orchestration to automate deployment and Day 2 Operations



Business Drivers

Focus on maximizing efficiency

Seek ways to reduce true costs continuously



Embrace change & quickly adapt

Take risks, decide quickly and execute fast



Continuously innovate

Software-driven innovation in frequent cycles

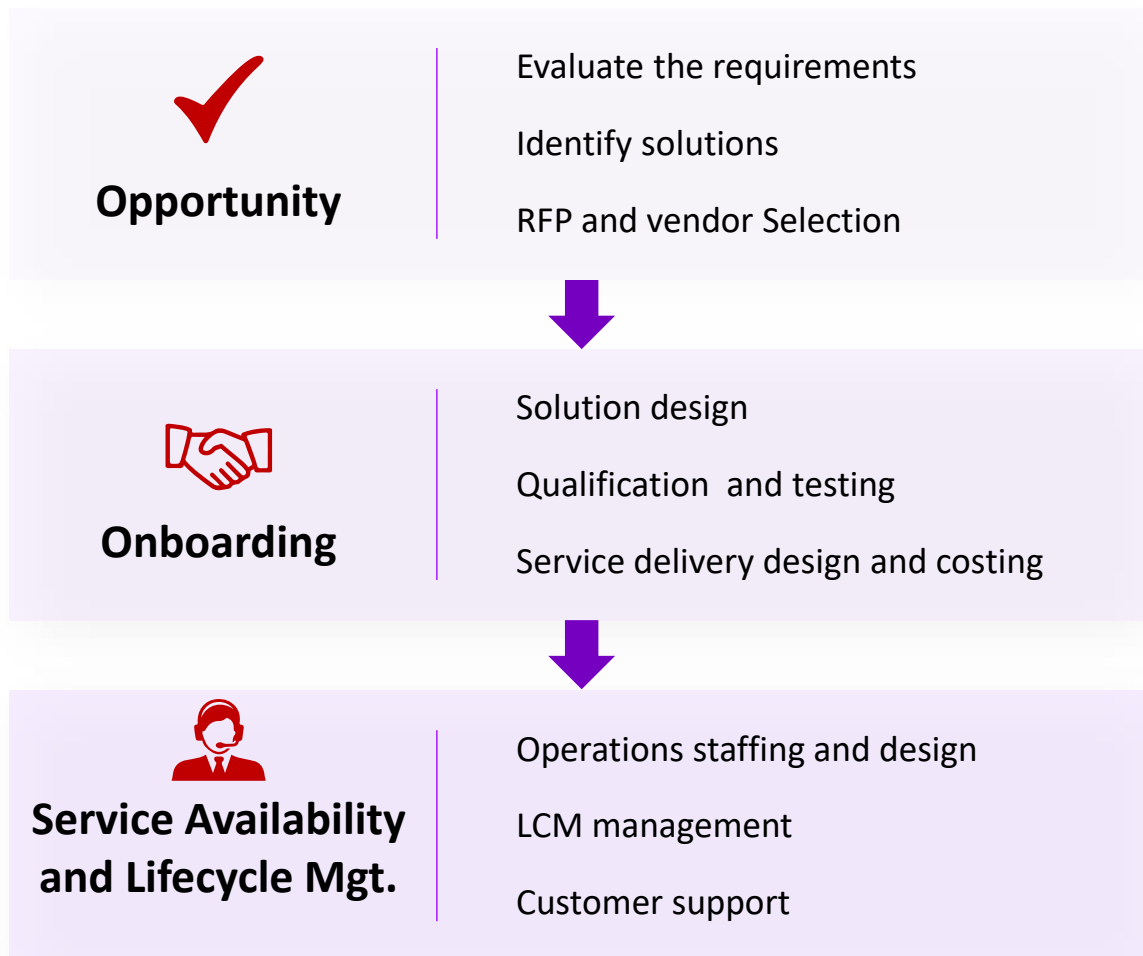


Open and monetize the platform

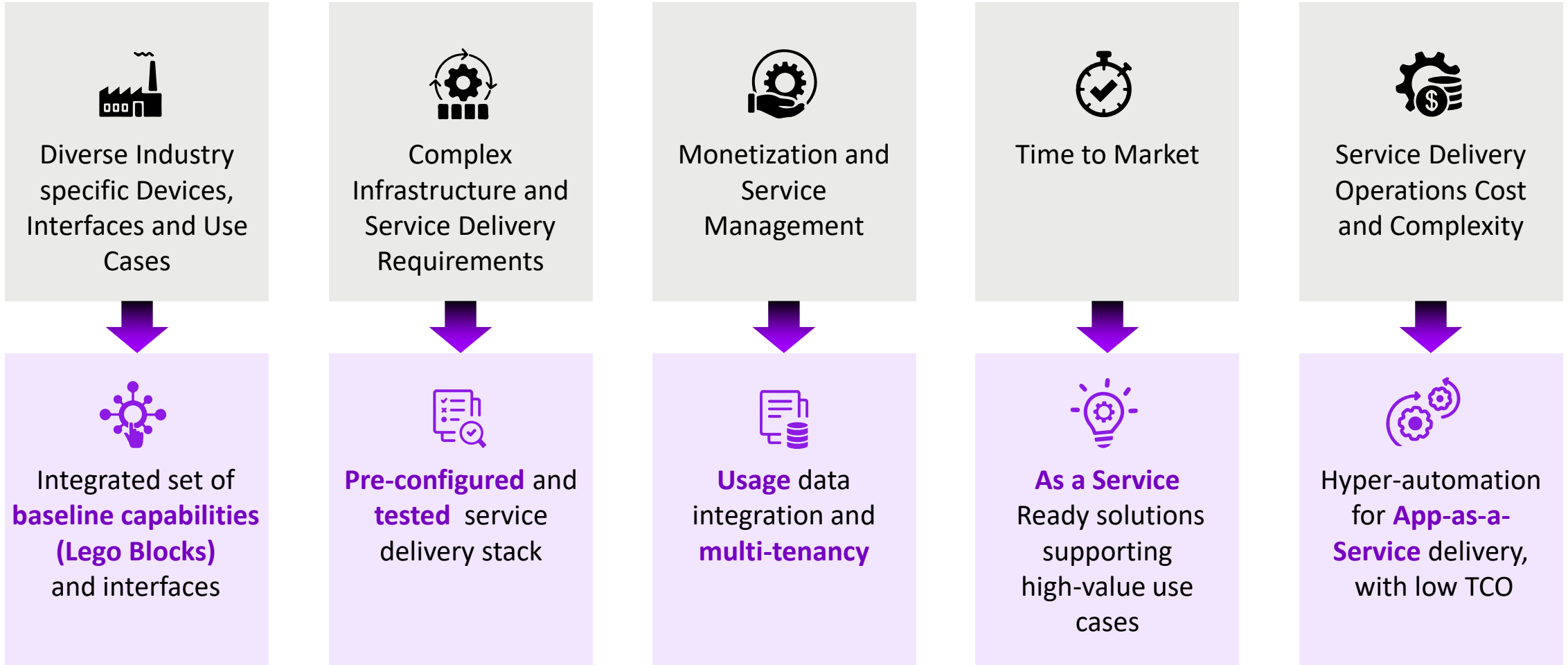
Turn the tech platform into a hub of value creation by including 3rd parties through APIs, SDKs etc.



How long does it Take to onboard a new application/Edge Services today?



Solving the Challenges in Edge Service Delivery



Delivering Edge applications on Demand

Rakuten Symphony

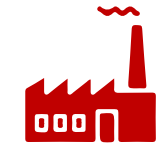
10.10.1.3 robin (superadmin)

Application Bundles
Click on a bundle to create an application or a template

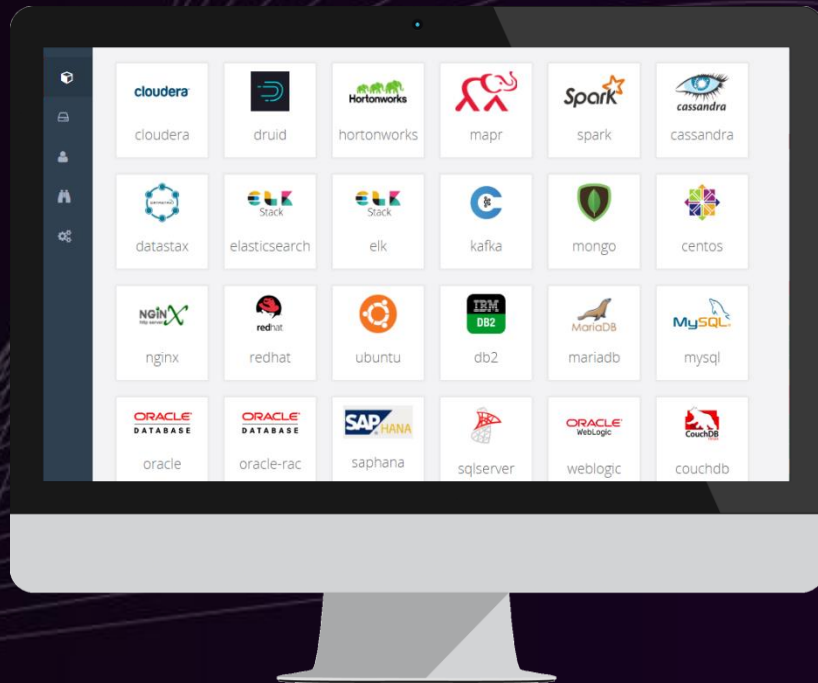
Search

Upload Drag & Drop or Click here	casa systems .4G-EPC Casa-Full-Stack	MAVENIR .4G-EPC Mavenir-Full-Stack	NOKIA .4G-EPC Nokia-Full-Stack	ATHONET .5GC Ath-Full-Stack	.5GC (Casa-Full-Stack)	CISCO .5GC Cisco-Full-Stack	MAVENIR .5GC Mavenir-Full-Stack	NOKIA .5GC Nokia-Full-Stack	ABot Rebaca .abot Telco-Simulator
NUANCE .AI Nuance-NF	CISCO .AMF Cisco-NF	MAVENIR .AMF Mavenir-NF	NOKIA .AMF Nokia-NF	CISCO .AUSF Cisco-NF	alIot See. Control. Secure. .csp AlIot-NF	Airspan .CU ORAN-NF-air	ALTIOSTAR .CU ORAN-NF-alt	SECURE64+ .DNS Secure64-NF	airhop communications .eson Air-NF
Lekha Wireless Solutions .gNB Lekha-NF	Parallel WIRELESS .gNB Parallel-gNB	f5 .LB F5-NF	Quortus .MEC Quortus-NF	NOKIA .MME Nokia-NF	MAVENIR .NRF Mavenir-NF	OpenSGS .OpenSGS OSGS-NF	innocye .OSS Innoeye-NF	Radisys .PCF Radisys-NF	CISCO .SGSN Cisco-NF
casa systems .SMF Casa-NF	MAVENIR .SMF Mavenir-NF	NEC .SMF NEC-NF	NetNumber .SMSF Netnumber-NF	casa systems .UDM Casa-NF	MAVENIR .UDM Mavenir-NF	ATHONET .UDR Ath-NF	Hewlett Packard Enterprise .UDSF HPE-NF	UERANSIM 5G SOLUTIONS .UERAN-Sim UE-simulator	NEC .UPF NEC-NF
6WINDCloud .vrouter SDN	Airflow Airflow 1.10	cassandra Cassandra 3.7	VARNISH SOFTWARE CDN Varnish-NF	accenture cnas Framework	Confl..afka 4.1	Couchbase 6.0.1	SAP DataHub 1.0	DATASTAX Datastax 5.1.2	IBM DB2 DB2 v1

CNP



Edge Applications Delivery Automation Benefits



- App Store Experience
- Automated deployment, delivery, and LCM



- As a Service cost model
- Quickly add new applications

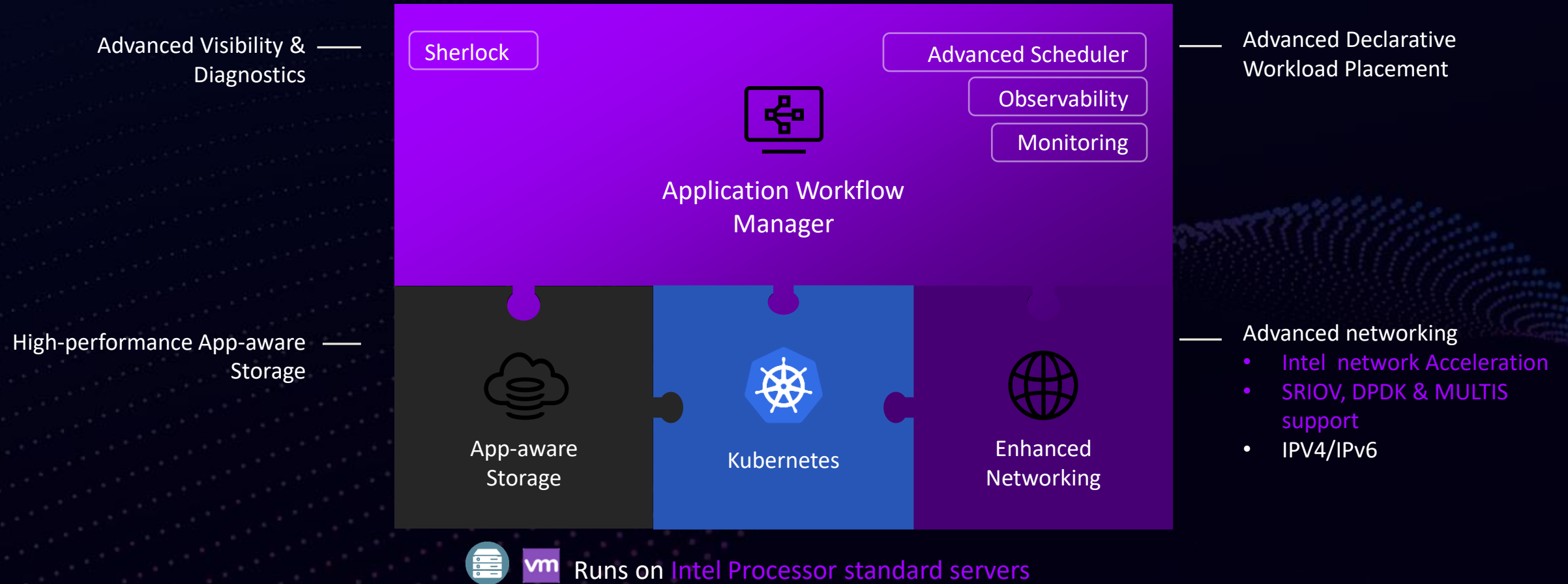


- Multi-tenancy and As a service delivery automation



- Common service delivery and LCM infrastructure

Symcloud Platform – Architecture

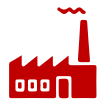


Typical Edge Use Cases



Industrial: Semiconductor/Food Factory Automation

- Quality assurance
- AI enabled Video Analytics
- Plant maintenance and operations
- Security and access control



Process Manufacturing: Petrochemical Plant Automation

- Process control, sensors, temperature and control functions
- Plant maintenance and operations
- Quality control, video analytics



Transportation: Container Port Use Case

- Automated logistics
- Security and access control
- Container tracking and release
- Intelligent parking systems



Smart City (Local Government Unit) Use case

- Monitoring water levels
- Traffic management, Video analytics
- Ramp metering and signal control, Incident management
- Bus, Taxi and public transportation intelligent scheduling



The screenshot displays a 'CMS Status' dashboard. The top navigation bar includes 'DETECTORS', 'CAMERAS', 'CMS', 'RM', and 'TSC'. The main content area shows a table of sensor data with columns for Status, Status Changed, ID, Location, and Mile. A filter bar allows selection of Normal (green), Problem (yellow), Failed (red), and Unknown (grey) statuses. A map view on the right shows the sensor locations on a street grid, with a tooltip indicating 'SOUTH 110 EXIT CLOSED'.

Status	Status Changed	ID	Location	Mile
Normal	11 May	81	ALLEN AVE.	27.55
Normal	11 May	55	W/O SUNFLOWER AVE	43
Failed	11 May	96	VERNON AVE	38.8
Normal	11 May	93	FOOTHILL BLVD.	46.6
Normal	11 May	123	W/O MYRTLE AVE	33.4
Normal	11 May	136	MYRTLE AVE	34.18
Normal	11 May	137	W/O ALTADENA DR	27.3

E2E Edge Service Delivery Model

- Fast time to MKT: Application-as-a-Service model
- Lego Block approach: Basic, Intermediate & Advanced
- Independent of Connectivity Solutions and the Network Vendors
- With pre-packaged solutions for targeted use cases

Benefits for the Operator

- ✓ New revenue opportunities
- ✓ Market leadership for edge service delivery
- ✓ Rapid Delivery of services with lowest TCO and operations cost
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- ✓ Flexible App as a service model to accommodate new use cases

Technology benefits for Edge Applications as a Service

- Support for standard Intel-based Edge hardware
- Low footprint
- Automation and Orchestration, metal to service, at scale
- Edge-enabled Kubernetes platform for containerized and non-containerized applications
- Single Pane of glass for management of Edge applications and infrastructure
- App portal for Application delivery automation
- Low footprint with the lowest TCO and operations cost
- Service delivery Life cycle management automation
- Telco and Edge Expertise

Symcloud™ : Cloud Native Platform designed for the Edge

Hyperconverged
Cloud-Native Platform
for Stateful Edge


Symcloud
Platform

Accelerate
Automate
Orchestrate

Named as
TOP 10
Innovative Edge Company

UP TO
40%
Cost Reduction

Running VNF/CNFs
30%
faster


Symcloud
Storage


Effortless Scaling

80%
reduction of
deployment time


World's largest
edge cloud deployment
Proven in production

Any App on any Infra
or any Cloud
**Multi-Domain
Orchestration**


Symcloud
Orchestrator

**Efficiency of
Hyperscaler Cloud**
Extended &
tuned for Telecom


Extreme Simplification
1-click deployment

Success Story

Enabling the industry's first fully cloud-native 5G architecture for Rakuten Mobile

Horizontal Cloud

4 x

Central DC

Running the core applications, like AMF, SMF, and EMS

50+

Edge DC

UPF, CU, and the CU component of the RAN and MEC applications

4,600+

Far edge

Close to the radio tower RU and DU instance of radio

Key outcomes

1.77 GBPS

Download speed

40%

Lower CAPEX

30%

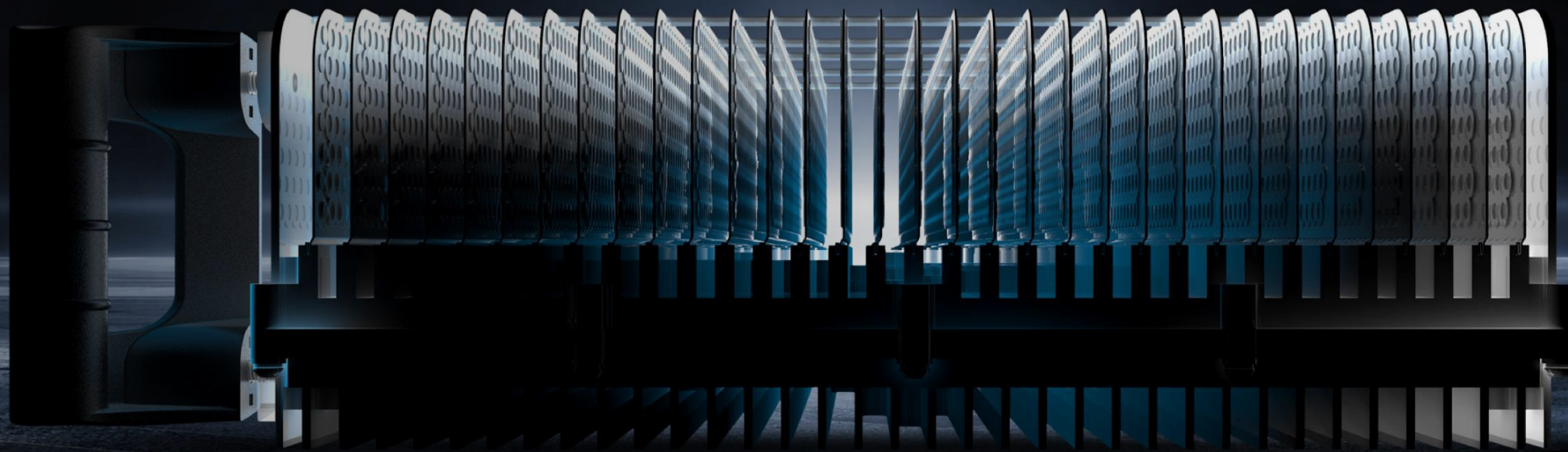
Lower OPEX

99.83%

Service availability

Thanks

<https://symphony.rakuten.com/edge-cloud>





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