



Executive biography

**Brian Prokaski**

**Chief Revenue Officer**

**Acumera**

Brian brings over 20 years of experience in sales leadership and strategic growth. Before joining Acumera, he served as Chief Revenue Officer at Brinqa, where he transformed client operations. Brian's plays a key role in shaping Acumera's customer-focused solutions for secure, scalable, and reliable operations.

Prior to Brinqa, Brian held key positions at SolarWinds as VP of Cloud Sales and Planview as EVP of Corporate Sales, where he played a pivotal role in driving revenue and market expansion. His extensive background also includes leadership roles at SnapTrends, IDERA Software, and VMware, where he demonstrated a consistent track record of increasing sales performance and achieving significant revenue growth.