

Partner Tech Bios

Shane Colvin, Head of Store Transformation at Partner Tech USA, works closely with resellers and retailers to implement Partner Tech's AI-based self-checkout, POS, and kiosk solutions. With nearly 30 years in the POS industry focused on retail and hospitality, Shane brings extensive hands-on experience from his time as a reseller CEO in Nashville, TN, where he managed everything from sales and software development to installations and support. Before joining Partner Tech in 2016, he served as a Sergeant in the Army and TN National Guard.

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Lora Coggins is Senior Sales and Business Development Executive at Partner Tech USA with over 35 years of experience in the food and retail industries, including leadership roles at Toshiba Global Commerce Solutions and other major retail technology firms. Lora has been recognized as one of the 2023 Women of Influence in the Food Industry by The Shelby Report and served on the Board of Directors for the Retail Solutions Providers Association (RSPA), supporting industry initiatives and scholarships.

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