



The Future of Retail Self-Checkout

Smart. Seamless. AI-Driven.

Partner Tech and Intel explore how AI speeds up checkout, prevents crime, and reduces interventions.



Presenters



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PARTNER

CARE . TRUST . RESPONSIBILITY

Global Reach

- Founded in 1990, 35 years of experience
- Part of Qisda Group, a global OEM/ODM electronics manufacturer
- NA Corporate Office in Anaheim



Partner Tech in Numbers

100,000 customers

515,000 stores

2.2 million POS shipped

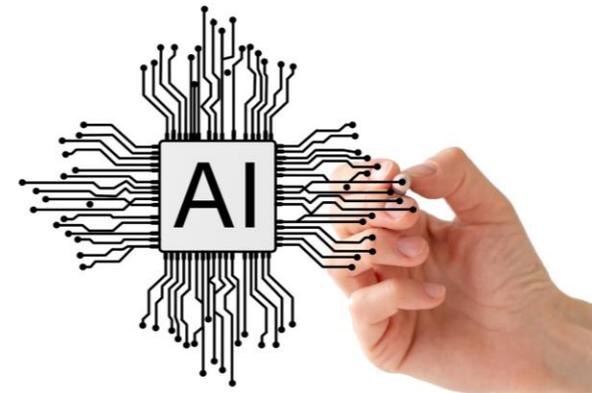
9.6 million devices shipped

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Our Vision for Retail

- Leading innovator and manufacturer
- Deliver "Best in Class" Technology to our retail customers and channel resellers
- High-Quality Products
- 5-year warranty on selective products, 7-year parts availability
- Care-Trust-Responsibility



Intel & Partner Tech

- Alder Lake
- Tiger Lake
- Meteor Lake – Q1 2026



Retail & Consumer Challenges

- Retailers Concerns
 - Increased Theft
 - Training
 - Size/Space
 - Implementation / Disruptive
- Consumers Concerns
 - Traditional lanes too long
 - Shoppers are afraid
 - Frustrated
 - Sales Associate Interventions



Proven AI Approach to Self-Checkout Innovation that Overcomes Retailers Obstacles

- Fast. Frictionless. Secure.
- AI – Integrate to Your Point-of-Sale Software
- Proven Analytics



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Proven AI Approach to Self-Checkout Intelligent Store Solution

A Solution that Works for Shoppers and Retailers



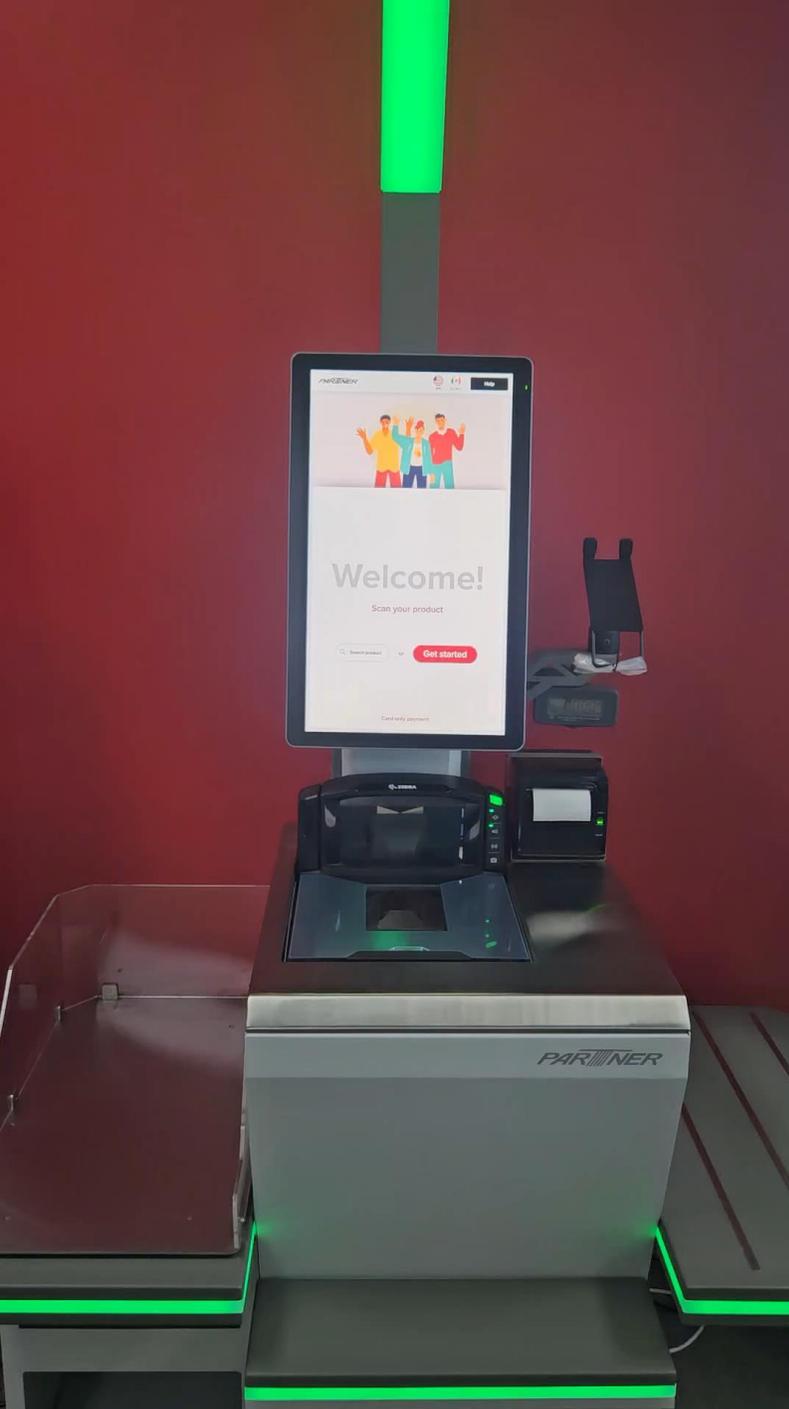
- Shoppers need choices
 - Easy selections
 - Fast transactions
- AI Solutions for all retailers
 - Product Picklist Assistant
 - Crime Prevention
 - Weight – Security Scale
 - Age Verification
 - Otter Mobile Attendant

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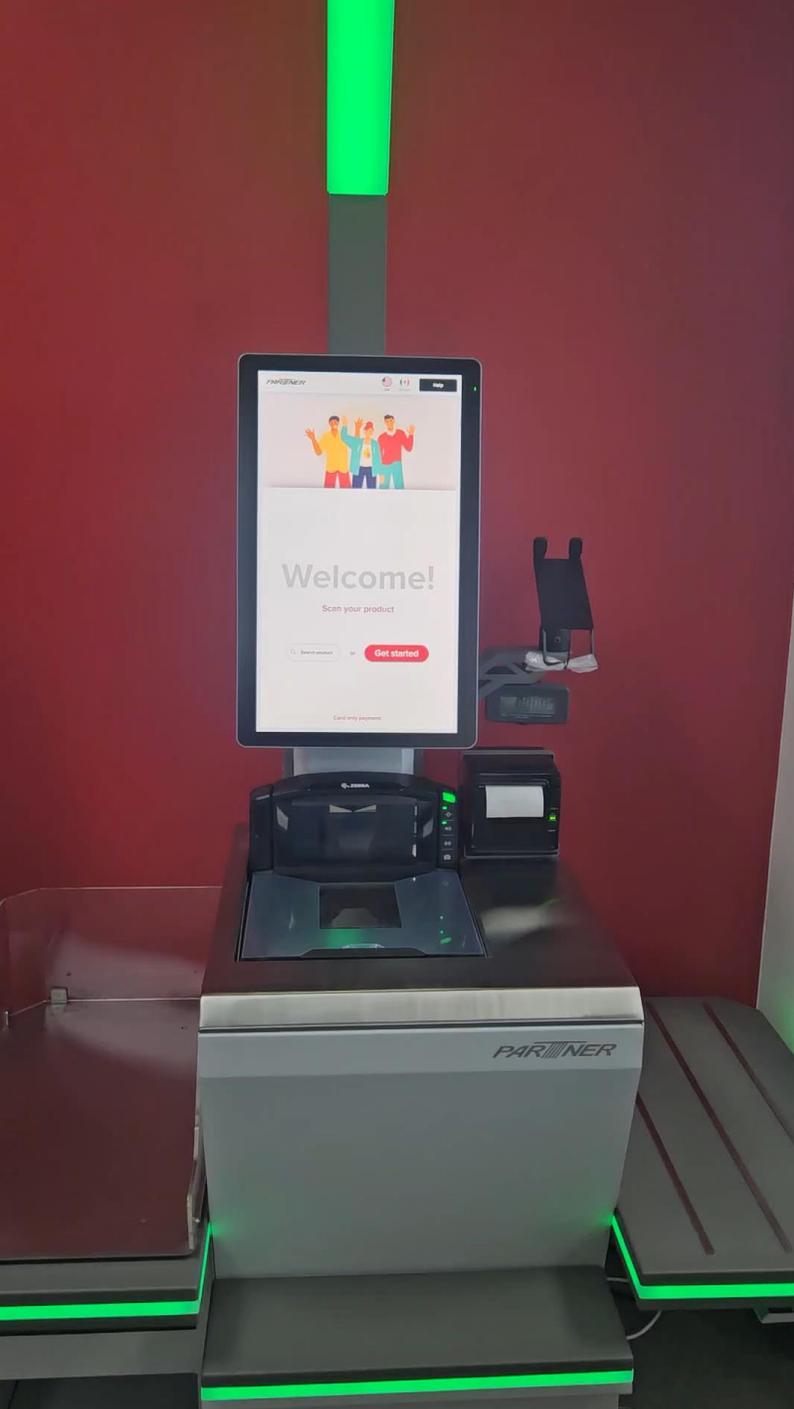
Shopping Experience

- Streamline the purchase of barcode and non barcode items
 - Snacks and Produce Purchase



Shopping Experience

- Produce Purchase
 - By Quantity – select quantity
 - By Picklist – AI picklist provides quick product recognition



A Solution that Works for Retailers



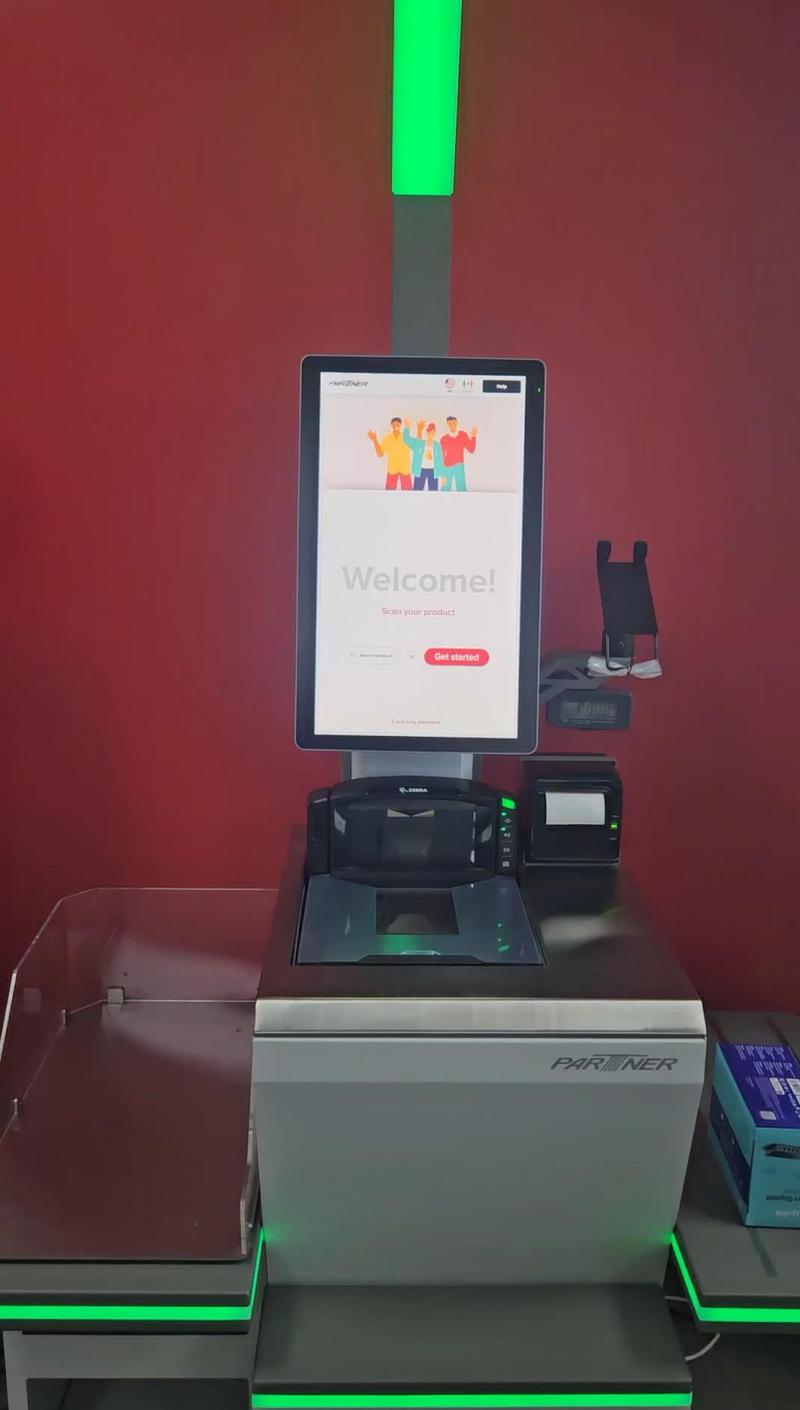
- Retailers need Insights and Analytics
 - Choices – Empower the Shopper
 - Scalable Software & Modular Hardware
- Providing the right tools
 - Otter Mobile Attendant
 - Weighted Security Scales
 - Otter Software – SeeYourSCO
 - Basket Size
 - Transaction Speed
- Theft Prevention

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Shopping Experience

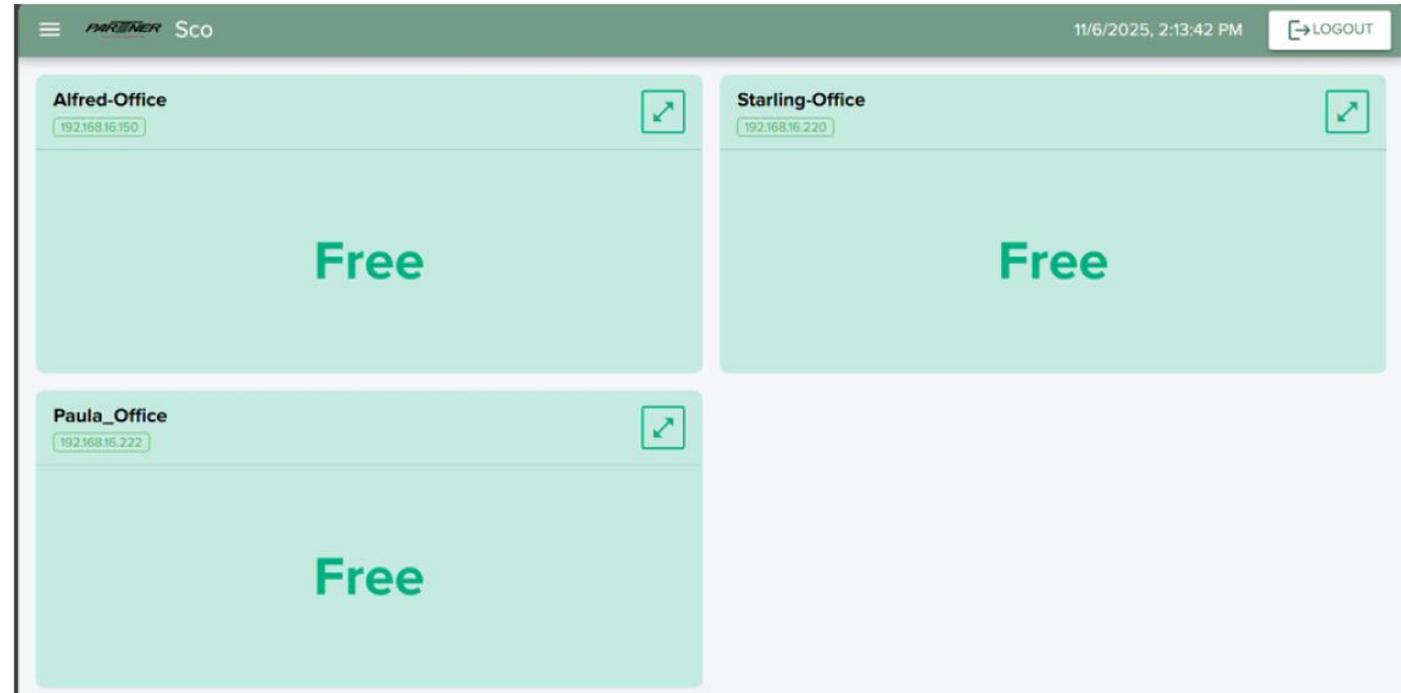
- Theft Prevention
 - Alerts Attendant
 - Transaction TriLight



A Solution that Works for Retailers

Otter Mobile Attendant

- Real Time Monitoring
- Frictionless Intervention
- Quick Interactions



A Solution that Works for Retailers

Otter Mobile Attendant

- Otter Mobile Attendant Correction

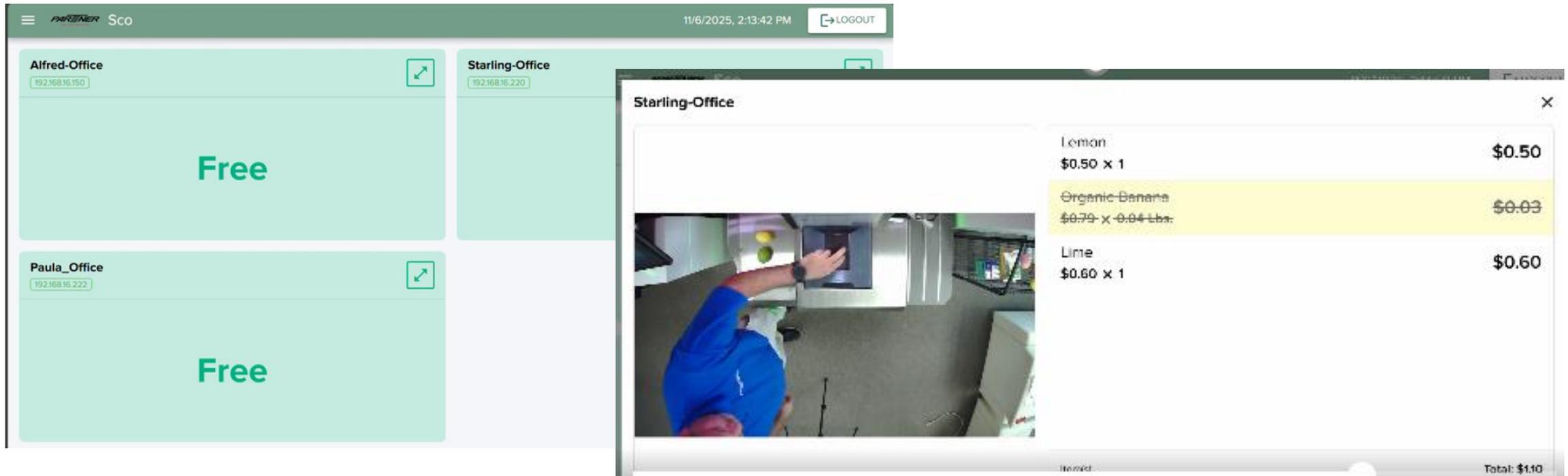
The screenshot displays the Otter Mobile Attendant interface. The main screen shows three office locations: Alfred-Office, Starling-Office, and Paula_Office, all with a status of 'Free'. A pop-up window titled 'Starling-Office' is open, showing a video feed of a person in a blue shirt interacting with a self-service kiosk. Below the video, there are two images: a close-up of a kiosk screen showing a fruit selection and a photograph of a banana. To the right of the video and images is a receipt summary:

Item	Price
Lemon	\$0.50 × 1
Organic Banana	\$0.79 × 0.04 Lbs.
Total:	\$0.53

A Solution that Works for Retailers

Otter Mobile Attendant

- Video Capture - View Otter Mobile Attendant Correction



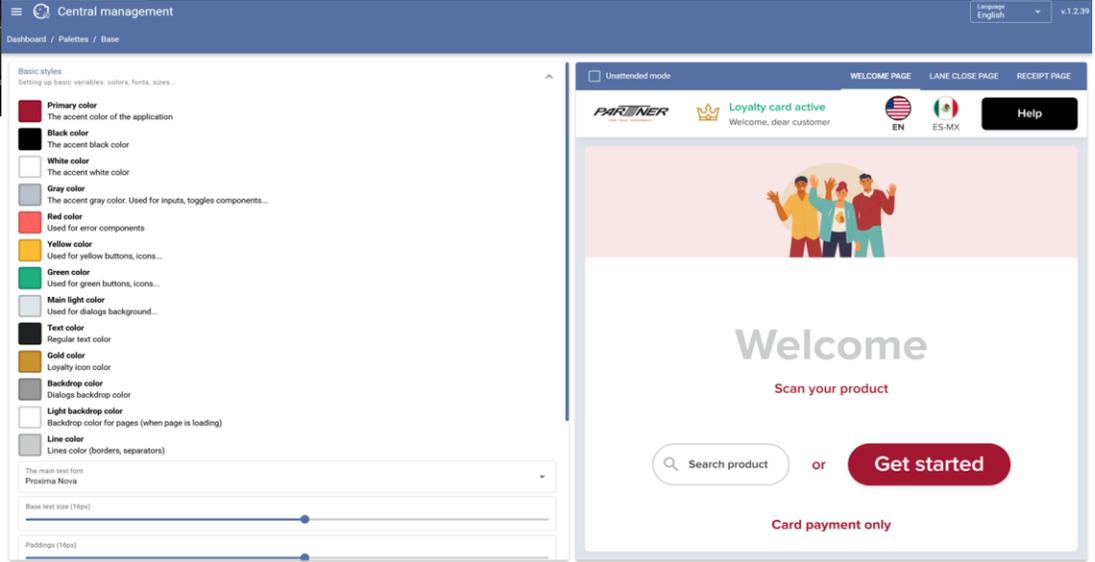
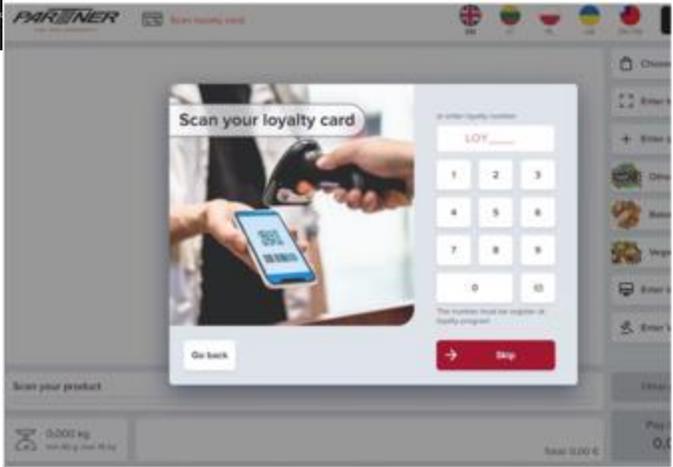
The screenshot displays the Otter Mobile Attendant interface. The main dashboard shows three office locations: Alfred-Office, Starling-Office, and Paula_Office, all with a status of 'Free'. A video capture window is open for Starling-Office, showing a person in a blue shirt interacting with a self-checkout station. To the right of the video, a list of items is displayed:

Item	Price
Lemon	\$0.50
\$0.50 x 1	\$0.50
Organic-Banana	\$0.63
\$0.79 x 0.04 Lbs.	\$0.03
Lime	\$0.60
\$0.60 x 1	\$0.60

The total amount is \$1.10.

A Solution that Works for Retailers

Otter Self Checkout Software Suite



Partner Tech

Proven AI Solution and Customer Journey

- Retailers Concerns
 - Increased Theft – **Crime Prevention**
 - Training - **Best Practices**
 - Size/Space – **Alfred, Paula and Starling**
 - Implementation / Disruptive - **Consultive Services**
 - Labor Shortages – **Self Checkout options**
- Consumers Concerns
 - Long Lines – **Provide the Consumer Choices**
 - Shoppers are afraid – **Otter Software Suite and Mobile attendant**
 - Frustrated – **AI Product Picklist**
 - Sales Associate Interventions – **Otter Mobile Attendant**



Intelligent Store Solutions

Total Store Solution

- Software Suite
- Hardware Portfolio
- Integration, Implementation and Consulting Services



FAST



FRICTIONLESS



SECURE



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NRF '26 RETAIL'S BIG SHOW

JANUARY 11-13 | NYC

Book a meeting with
our team at NRF
Booth #3111



Thank You



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